

Die **INVESTMENTexpo** ist die Plattform für den direkten Austausch, Diskussionen, Dialoge und Informationsgewinn für Immobilien- und Infrastruktur-Investoren.

Sie ist eine Messe mit:

- Vorträgen, Diskussionen und Case Studies zur künftigen Entwicklung von Immobilien- und Infrastrukturmärkten, Anlageprodukten und Nutzungsarten
- Informationen zu aktuellen politischen, steuerlichen und regulatorischen Fragestellungen
- Ausstellern, die innovative Lösungen für das Management von Immobilien und Fonds vorstellen
- Flächen zum spontanen Austausch und Networking

Die **5. INVESTMENTexpo** bietet gleich zwei Attraktionen als Tagungsorte, die sich direkt gegenüber liegen: Eventlocation ist der ZOO PALAST in Berlin. Darüber hinaus wird das Waldorf Astoria als Tagungshotel und Ort der Abendveranstaltung genutzt (direkt gegenüber des ZOO PALAST).

PROGRAM

Registration

8:00 AM - 3:00 PM | Foyer Waldorf Astoria

Registration is also possible the day before: From 4 pm - 7 pm in the foyer of the Waldorf Astoria Hotel

Subject to change due to possible COVID rules of the state of Berlin

Welcome

9:30 AM - 9:50 AM | HIH Invest Forum (Kino 1)

Welcome notes and introduction to the conference app

Thomas Rücker, Managing Director, RUECKERCONSULT GmbH

Prof. Dr. Steffen Sebastian, Holder of the Chair for Real Estate Finance
and Deputy Managing Director of the IREBS Institute for Real Estate Management

Christian Stoschek, Managing Director, BRAND performance software GmbH

Society

9:50 AM - 10:30 AM | HIH Invest Forum (Kino 1)

Lecture: Heroes of the sea

Life on land affects life in the ocean. SDG 14 calls for oceans, seas and marine resources to be sustainably managed, protected, restored and used.

Facilitator:

Michael Denk, Geschäftsführer, Quadoro Investment GmbH

Participants:

York Hovest, National Geographic Book Author

Presented by



Quadoro Investment GmbH
<https://www.quadoro.com/>



SUSTAINABLE REAL ESTATE AG
<https://sustainable-real-estate.ch/de/home>

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Project and district development

**Project and district development
Two presentations followed by expert discussion:**

Opportunities for urban neighborhoods in the city and on the outskirts. Intelligent ecological concepts in the neighborhood - how do neighborhoods become "green"?

Discussion leader:

Christof Hardebusch, Managing director, RUECKERCONSULT GmbH

Participants:

Felix Gold, Managing Director, DIEAG Investmentmanagement GmbH

Dr. Mario Reimer, Managing Director, kza.plant GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

Discussion: Infrastructure special funds were newly introduced with the Fund Location Act 2021 - what has happened since then?

How are infrastructure investment funds designed? What are the plans on the investor side? Which investors are showing an interest in investing?

Discussion leader:

Robert Guzialowski, Head of Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

Participants:

Dominik Barton, Geschäftsführender Gesellschafter, Barton & Co. GmbH

Torsten Doyen, Vorstand, Chief Institutional Business Officer, DIC Asset AG

Nils Driemeyer, Finance Director, Luxcara GmbH

Andrea Lehmann-Gutermuth, Managing Director, Selinus Capital Advisors GmbH

HIH Invest Forum (Kino 1)

Category: Market and use

Presentations and discussion:

North America: A market overview of key real estate markets in the U.S. and Canada. Managers discuss their investment approaches for residential, office, logistics and retail.

Who is the "better" manager for German investors? German managers with US or Canadian expertise or original North American management companies?

Keynote speech US Real Estate Markets

Daniel W Baker, Vice Chairman / Managing Director Central US, CBRE, Inc.

S. Chandler Sims II, Senior Vice President, CBRE, Inc.

Keynote Speech Canadian Real Estate Markets

Todd Bechard, Partner / Managing Director, RECan Global GmbH

Discussion leader:

Dr. Insa von Jürgensonn MRICS, Managing Partner, Northbound One GmbH & Co. KG

Participants:

Daniel W Baker, Vice Chairman / Managing Director Central US, CBRE, Inc.

Ugo Bizzarri, CFA, Managing Partner & CEO, Hazelview Investments Inc.

Todd Bechard, Partner / Managing Director, RECan Global GmbH

Dr. Gisbert Beckers, Founding Partner, GAR German American Reality GmbH

Matthias Huesmann, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

Shawn Lese, Chief Investment Officer and Head of Funds Management, Nuveen Real Estate

S. Chandler Sims II, Senior Vice President, CBRE, Inc.

INTREAL Forum (Kino 3)

Category: Investment strategies

Part 1

Lecture: The current fund barometer - what are the current investor strategies?

Dr. Sven Helmer, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH

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Lagrange Financial Advisory GmbH

Part 2

Lecture: Charging structures of German and international funds - a comparison

Frank Müller, Attorney at Law, Partner, Mc Dermott Will & Emery, Attorneys at Law Tax Advisors LLP

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McDermott Will & Emery Rechtsanwälte Steuerberater LLP
<https://www.mwe.com/>

11:45 AM - 12:15 PM

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Society

**** Unfortunately this programme item is cancelled****

Lecture: Clean water

Solutions for obtaining clean drinking water in developing countries and water quality and reclamation in real estate.

SDG 6 calls for clean water and sanitation. A practical example of availability and sustainable water management.

Alexander Lattmann, CEO, Blueplanet Investments AG

HANSAINVEST Forum (Kino 2)

Category: Real Estate, Infrastructure and Alternatives

Lecture: Alternative investments in times of crisis

Are alternative investments really a good protection for the institutional portfolio? An empirical analysis of various alternative investments in the biggest crises of the last 40 years.

Christoph Junge, Head of Alternatives, Velliv, Pension & Livsforsikring A/S, Denmark

HANSAINVEST Forum (Kino 2)

Category: Project and district development

Lecture: North America

Investment structures for German institutional investors in Canada and the USA.

Participants:

Dr. Marie-Theres Rämér, Partner, DLA Piper UK LLP

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DLA Piper UK LLP

INTREAL Forum (Kino 3)

Category: Market and use

Lecture: Real Estate Investments in Asia

Simon Treacy, CEO Private Equity Real Estate, CapitaLand Investment Limited

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CapitaLand Investment Limited

Lunch und Networking

12:25 PM - 1:20 PM | Four restaurants to choose from

Time for exchange and conversation

We will be happy to welcome you to one of the locations below:

PHO Noodlebar (10:00 - 17:30 Uhr)

ZooBa (10:00 - 17:30 Uhr)

Jim Block (10:00 - 17:30 Uhr)

ROCA (11:00 - 15:00 Uhr)

Catering from Waldorf Astoria (in the tent in front of the Zoopalast) (11:00 - 15:00 Uhr)

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

Discussion: Logistics Expert panel

How is de-globalization changing the logistics market?

Is de-globalization even possible? What are the implications for supply chains and logistics hubs? What would have to happen in Germany and Europe to link production and supply chains closer to their own economies?

Discussion leader:

Christian Paulsen, Manager Indirect Investments, Generali Real Estate S.p.A.

Participants:

Christopher Garbe, Geschäftsführender Gesellschafter, GARBE Industrial Real Estate GmbH

Niklas Brouns, Expansion Deutschland, Picnic GmbH

Mathias Leidgeb, Geschäftsführender Gesellschafter, Palmira Capital Partners GmbH

Andreas Wesner, Vorstand und Vorstandssprecher, Catella Real Estate AG

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

Keynote and discussion:

Investments in renewable energy - opportunities and risks of an asset class: One year after the energy crisis: which infrastructure investments in the energy sector have gained acceptance and what are the stumbling blocks? Direct or indirect and in which countries are the investment opportunities? Which energy sources are in focus? Contract design, maturities and returns.

What are the opportunities and risks of energy investments? A look at utilization contracts, maturities and yields. Which energy sources are the focus of asset managers and investors?

Discussion leader:

Christian Moersch, Executive Board, HANSAINVEST LUX S.A.

Keynote:

Alexander Lehnen, Attorney, partner, Arnecke Sibeth Dabelstein Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

Participants:

Eberhard Haug, Director Asset Management - Liquid Investments, Finance, M&A and Investor Relations, EnBW Energie Baden-Württemberg AG

Markus W. Voigt, Geschäftsführender Direktor, AREAM Group SE

Holger Pfleger, Chief Representative, FOM Invest GmbH

Alexander Lehnen, Rechtsanwalt, Partner, Arnecke Sibeth Dabelstein Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

HIH Invest Forum (Kino 1)

Category: Politics and regulation

Discussion: One year after the energy transition - the big energy roundtable

How have the gas price and electricity price brakes worked and functioned? What subsidies will there be for the production and use of renewable energies and what does the industry expect in terms of cost distribution between owners and users?

Discussion leader:

Iris Hagdorn, Head of Sustainability, HIH Invest Real Estate GmbH

Participants:

Aygül Özkan, Deputy Chief Executive Officer, ZIA Zentraler Immobilien Ausschuss e.V.

Jochen Schenk, Vorsitzender des Vorstandes, Real I.S. AG

Prof. Dr.-Ing. Viktor Grinewitschus, Professor for technical building equipment and energy issues in the real estate industry, EBZ Business School GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

Keynote presentation and discussion: Inventory

How have we progressed since INVESTMENTexpo 2022 with the Taxonomy and its implementation?

Keynote:

Dr. Kati Beckmann, Partnerin, Greenberg Traurig Germany, LLP

Discussion leader:

Dr. Kati Beckmann, Partnerin, Greenberg Traurig Germany, LLP

Participants:

Christoph Schulte, Treasury team leader, Pax-Bank eG

Dr. Bernd Wieberneit, Managing Director, FOM Invest GmbH

Prof. Dr. Robert Göötz, Geschäftsführer, Real Blue Kapitalverwaltungs-GmbH

2:10 PM - 2:55 PM

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

Discussion:

Retail - future of the inner cities
What are the solutions for inner-city retail real estate?

New concepts for resuscitation under discussion

Discussion leader:

Susanne Klaußner MRICS, Managing Partner, DIR Deutsche Investment Retail GmbH

Iris Schöberl, Managing Director Germany & Head of Institutional Clients, CT Real Estate Partners GmbH & Co. KG

Manuel Jahn, Managing Director, Habona Invest Consulting GmbH

Dr. Carsten Fischer, CEO / Company Founder, VALUES. Real Estate Holding GmbH

Markus Schmitt-Habersack, Managing Director, ECE Real Estate Partners GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

Discussion: Decarbonization strategies for existing properties.

What solutions are available for residential, office, retail and logistics properties? What solutions does the construction industry offer? What will happen to properties in peripheral communities that have not been the focus of redevelopment so far?

Discussion leader:

Dr. Joachim Lohse, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.

Participants:

Dirk Bratschke, Head of Real Estate, Vibro Group

Dirk Hasselbring, Managing Director, d.i.i. Deutsche Invest Immobilien AG

Peter Finkbeiner, CEO, Primonial REIM Germany AG

Christoph Gutknecht, Managing Director, United Climate ESG Consulting GmbH

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Primonial REIM Germany AG

HIH Invest Forum (Kino 1)

Category: Market and use

Impulse lecture and discussion: Europe

Where and in which types of use is it worth investing today?
Experts discuss investment strategies, destinations and uses.

Discussion leader:

Sascha Pinger, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

Keynote:

Mika Matikainen, Managing Partner, CapMan Real Estate Oy

Participants:

Mika Matikainen, Managing Partner, CapMan Real Estate Oy

Philip La Pierre, Head of Europe, LaSalle Investment Management

Kapitalverwaltungsgesellschaft mbH

Gerhard Lehner, Managing Director und Head of Fund Management

Germany, Savills Investment Management (Germany) GmbH

Christina Ofschonka, Managing Director & Head of Fund Management, AEW Invest GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

Discussion: Solutions for measuring ESG parameters:

data collection, benchmarks, certificates and monitoring.

Managers, digitization and construction experts discuss requirements, opportunities and the state of the art.

Discussion leader:

Holger Hosang, Managing Partner, Sonar Real Estate GmbH

Participants:

Marc Blaser, Relationship Manager, Sustainable Real Estate AG

Ahmet Kurum, Head of Technical Assetmanagement, Real I.S. AG

Thomas Heidelberger MRICS, Managing Director, REICON Consulting GmbH

David Broussard, Leiter der Abteilung Nachhaltigkeit International, ISG Deutschland GmbH

Marc Mockwitz, Managing Director, Cloudbrixx GmbH

Presented by



ISG Deutschland GmbH

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

Discussion: Trade and expansion strategies from a user perspective.

A conversation with food and non-food expansion managers.

Discussion leader:

Jörn Burghardt, Managing Director, GPEP GmbH

Participants:

Christian Schneider, Head of Expansion REWE, REWE GROUP
Christopher Schardt, CEFA, Leiter Expansion Außendienst Südwest, Dirk Rossmann GmbH
Martin Eilbacher, Investment Manager Real Estate, Investment Real Estate (KI), SV Savings Banks Insurance
Henrik Stohr, Head of Standortentwicklung PENNY National, PENNY Markt GmbH
Stefan Berg, Key Account Manager Germany, Action Deutschland GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

Impulse lecture for differentiation and discussion: Data Center, Life science and research real estate

Specialized real estate or infrastructure investment?

What special features have to be taken into account in development, operation, financing and investment? Are there already specialized investment products?

Discussion leader:

Symon Godl, Group Asset Management Officer, Deutsche Finance Group

Keynote:

Symon Godl, Group Asset Management Officer, Deutsche Finance Group

Participants:

Karsten Müller-Uthoff, Consultant, advisory board and supervisory board member at various asset management companies
Sebastian Dooley, Senior Fund Manager, Principal Global Investors (EU) Limited
Berthold Becker, Managing Director, TSC Real Estate Germany GmbH
Patrick Brinker, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

Presented by



Deutsche Finance Group

HIH Invest Forum (Kino 1)

Category: Market and use

Discussion Affordable Housing

Conflicting with investor interests? What are the opportunities and risks of investing in residential real estate in the mid-range and lower rental segments?

Discussion Leader:

Christiane Eckert, Head of Real Estate, PBU Pädagogernes Pension

Participants:

Dr. Steffen Hartmann, Business Development & Strategy, INDUSTRIA WOHNEN GmbH
Dirk Jörns, Head of Department Real Estate Clients Germany, LBBW Landesbank Baden-Württemberg
Michael Keune, Managing Director, Catella Residential Investment Management GmbH
Immo von Homeyer, Head of Business Development DACH, Art-Invest Real Estate Funds GmbH
Stefan Hellwig, Managing Director DACH - Capital Raising & Client Relations, Heimstaden Invest GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

Presentations: Current issues in the design and implementation of ESG and NZC strategies.

Five short presentations of 10 minutes each.

Facilitator:

Alexander Hoff, Managing Partner, Palmira Capital Partners GmbH

Participants:

Ahmet Kurum, Head of Technical Assetmanagement and Sustainable Development, Real I.S. AG
Alex Radler, Project Director Berlin, ISG Deutschland GmbH
Laura Jockers, Global Head of ESG, M&G Real Estate
Prof. Dr. Marion Peyinghaus, Managing Director, Competence Center Process Management Real Estate (CCPMRE GmbH)
Alexander Hoff, Managing Partner, Palmira Capital Partners GmbH

Presented by



Palmira Capital Partners

Networking

3:45 PM - 4:30 PM | Three restaurants to choose from

Time for exchange and conversation

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ZooBa (10:00 - 17:30 Uhr)

Jim Block (10:00 - 17:30 Uhr)

Catering from Waldorf Astoria (in the tent in front of the Zoopalast) (15:00 - 17:00 Uhr)

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Real estate management and digitalization

Keynote and discussion: What are the implications of EU taxonomy and ESG requirements for real estate asset and property management?

Interfaces, new processes, stakeholder management

Discussion leader:

Sandy Bierwirth-Zeussel, Deputy Head RICS Professional Group Asset Management Germany, RICS Deutschland Limited

Keynote:

Carolina von Groddeck, Head of Germany, Savills Investment Management (Deutschland) GmbH

Participants:

Jörg Thomas, Head of Real Estate and Financing Department, Barmenia Krankenversicherung AG

Carolina von Groddeck, Head of Germany, Savills Investment Management (Deutschland) GmbH

Kurt Jovy, Head of Real Estate Product Management, Universal-Investment-Gesellschaft mbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

Discussion: Social and public infrastructure real estate

What is the demand for social and public infrastructure real estate in new construction and renovation? How are investments structured? Are PPP models one way? What role does operator competence and creditworthiness play?

Discussion Chair:

Horst Lieder, Managing Director, Audere Equity GmbH

Participants:

Dr. Helmut Matthey, Lawyer and advisor to institutional investors

Nikolas Jorzick, Managing Director, Hamburg Team Investment Management GmbH

Bernhard Goldmann, Director Corporate Finance, FELLOW CAPITAL PARTNERS S.à r.l.

Dieter Seitz, Geschäftsführer, LHI Capital Management GmbH

Oliver Grossmann, CFO & Founder, NEXT Generation Invest AG

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Gesellschaftsimmobilien
GmbH

HIH Invest Forum (Kino 1)

Category: Market and use

Discussion: Residential - niche or already mainstream

From a manager and investor perspective, where will micro-living and mixed-use properties be in 2023?

Apartment living, co-living, senior living. New Work and Mixed-Use Concepts Still in Investment Focus? What are the advantages and disadvantages of residential and commercial concepts from an investor's point of view?

Discussion leader:

Karsten Müller-Uthoff, consultant, advisory board and supervisory board member at various asset management companies.

Participants:

Frank Sievert, Member of the Board of Management, uniVersa Lebensversicherung a.G.

Marcus Eilers, Head of European Residential, M&G Luxembourg S.A.

Ali M. Asefoglou, Executive Director / Head of Investments, Engel & Völkers Gewerbe Berlin GmbH & Co. KG

Dr. Nicole Arnold, Member of the Board, Commerz Real AG

INTREAL Forum (Kino 3)

Category: Depot A, secondary market and liquid investments

Keynotes and discussion: Real estate data and its impact on active and passive equity fund strategies for REITs and real estate equities.

An assessment by capital, asset and investment managers

Discussion leader:

Dr. Dirk Rathjen, Vorstand, Institut für Vermögensaufbau (IVA) AG

Keynote 1: Real Estate Data as a basis for equity investments:

Andreas Welter, Senior Portfolio Manager Kempen Listed Real Estate Strategy, Kempen Capital Management N.V.

Keynote 2: Active vs. passive strategies for investing in real estate stocks and REITs

Andreas Lindner, Managing Director, DF Deutsche Finance Securities GmbH

Participants:

Michael Steindler, Managing Director, DF Deutsche Finance Securities GmbH

Andreas Welter, Senior Portfolio Manager Kempen Listed Real Estate Strategy, Kempen Capital Management N.V.

Claudia Reich Floyd, Global Portfolio Manager, Hazelview Investments Inc.

5:15 PM - 6:00 PM

Columbia Threadneedle Real Estate Partners
Forum (Kino 4)

Category: Markt und Nutzung

Impulse lecture and discussion: Advantage Vienna

What makes Austria's capital so attractive to investors in stormy times.

Discussion leader:

Jörn Zurmühlen, Vorstand, Real Exchange AG

Participants:

Sebastian G. Nitsch, CEO, 6B47 Real Estate Investors AG

Guido Radlspeck, Lead Director Valuation & Transaction Advisory, Jones Lang LaSalle SE

Jenni Wenkel, Vorstand, Union Investment Real Estate Austria AG

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6B47 Real Estate Investors AG

HANSAINVEST Forum (Kino 2)

Category: ESG - Environmental, Social and Governance Management

Keynote speech and discussion: Manage to ESG - decarbonisation and beyond: making properties fit for the future with "intensive care"!

Discussion leader:

Brigitte Adam, Managing Partner, ENA EXPERTS GmbH & Co. KG Real Estate Valuation

Keynote:

Steffen Glück, Head of Sustainable Portfolio Development, Landmarken AG

Jochen Hermanns, Management, Stadtmarken GmbH

Participants:

Daniel Werth, Managing Director Commercial, HAMBURG TEAM Investment Management GmbH

Steffen Glück, Head of Sustainable Portfolio Development, Landmarken AG

Jochen Hermanns, Management, Stadtmarken GmbH

Sarah Verheyen, Member of the Management Board (COO/CIO), HAMBORNER REIT AG

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Landmarken AG

INTREAL Forum (Kino 3)

Category: Depot A, secondary market and liquid investments

Discussion: secondary market for open-ended special AIFs Status report on supply and demand

Are contribution funds a profitable solution for institutional investors?

Discussion leader:

Prof. Dr. Ulrich Nack, Professor of General Business Administration, in particular Real Estate Management for Commercial Properties, EBZ Business School GmbH

Participants:

Matthias Huesmann, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

Dr. Kaja Bader, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH

Dr. Sven Helmer, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH

Hermann Aukamp, Management Consultant for Institutional Investment Strategies

Evening reception of the INVESTMENTexpo
6:30 PM - 11:00 PM | Waldorf Astoria

Evening reception of the INVESTMENTexpo

Join us to round off the evening.

Our cocktail reception will take place on the 1st floor of the Waldorf Astoria. In the ballroom (2nd floor) we will welcome you with delicious food.