

INVESTMENTexpo is a congress for decision-makers who discuss the opportunities and risks of equity- and debt-financed real asset investments and their management on global markets.

You can look forward to:

- Presentations, discussions and case studies on the future development of real estate and infrastructure markets, investment products and types of use
- Information on current political, tax and regulatory issues
- Exhibitors presenting innovative solutions for the management of real estate and funds
- Areas for spontaneous exchange and networking

INVESTMENTexpo 2025 offers two attractions as conference venues that are directly opposite each other: the Zoo Palast in Berlin is the event location. In addition, the Waldorf Astoria will be used as a conference hotel (directly opposite the Zoo Palast).

Address:

Zoo Palast Berlin, Hardenbergstraße 29A,10623 Berlin. www.zoopalast.premiumkino.de

Our restaurants at INVESTMENTexpo 2025: (table reservations not possible)

- PHO Noodlebar (11.00 20.00)
- ZooBa (11.00 20.00)
- Jim Block (11.00 20.00)
- ROCA (11:00 15:00)
- Catering from Waldorf Astoria; in and in front of the Zoo Palast (the whole day)

21. MAY 2025

Registration 8:30 AM - 6:00 PM | Zoo Palast

Admission to the INVESTMENTexpo

Welcome note

9:15 AM - 9:35 AM | Cinema 1 - HIH Invest Forum

Opening of the INVESTMENTexpo

Economics and geopolitics 9:40 AM - 10:45 AM | Cinema 1 - HIH Invest Forum

Keynote: Economic Perspective

Prof. Dr. Dr. h.c. Lars P. Feld, Professor of Economic Policy and Regulatory Economics at the University of Freiburg and Director of the Walter Eucken Institute

10:50 AM - 11:35 AM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Infrastructure: What opportunities and risks do the various sectors offer?

Discussion leader:

Robert Guzialowski, Leiter Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

Participants:

Dr. Dirk Krupper, Managing Director, Helaba Invest Kapitalanlagegesellschaft mbH **Giselher Kühne**, Managing Director, Advace Group GmbH

Richard Parker, Managing Director/Head of Infrastructure EMEA, Barings **Janin Söder**, Head Sales Infrastructure DACH,

PATRIZIA

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HANSAINVEST Hanseatische Investment-GmbH

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Playing Today's European Real Estate Market

The Benefits of a Net Lease Strategy

Lecture:

James Rotchford, Principal Real Estate, Blue Owl Capital

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Blue Owl Capital Holdings LP

Cinema 4 - Columbia Threadneedle Investments Forum

Category: Markets

European real estate markets

Where are the investment opportunities in office, residential and logistics?

Discussion leader:

Felix Meyen, Managing Director, HIH Invest Real Estate GmbH

Participants:

Christoph Drdla, Fund Manager | Fund of Funds Management, Authorized Representative, Raiffeisen Immobilien Kapitalanlage-Gesellschaft m.b.H. Robin Hubbard, Global Head of Investor Relations & Investment Specialists, M&G Real

Gerhard Lehner, Head of Germany and Head of Fund Management Germany, Savills Investment Management (Germany) GmbH **Lennart Weinhold**, Managing Director, Real Estate Debt, Edmond de Rothschild REIM (Germany) GmbH

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Estate Ltd.



Savills Investment Management KVG GmbH 11:40 AM - 12:25 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Expansion of renewable energies

Wind, solar, water, battery storage and geothermal energy - What is interesting for investors?

Discussion leader:

Christian Moersch, Management Board, HANSAINVEST LUX S.A.

Participants:

Anna-Lena Budde, Managing Director, Norddeutsche Kirchliche Versorgungskasse (NKVK)

Dr. Bernhard Graeber, Managing Director, EB - Sustainable Investment Management GmbH

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Real estate investments & interest rates

How attractive is real estate compared to other asset classes?

Discussion leader:

Carsten Demmler, Managing Director, HIH Invest Real Estate GmbH

Participants:

Thorsten Kiel, Managing Director - Head of Industrial & Logistics, Nuveen Real Estate Christoph Kraiker, Management Board, Hauck & Aufhäuser Fund Services S.A. Immo von Homeyer, Head of Business Development, Art-Invest Real Estate Funds GmbH

Dr. Heinrich Wohlfart, Chairman of the Supervisory Board, Bochumer Versicherungsverein a.G.

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HIH Invest Real Estate GmbH Cinema 4 - Columbia Threadneedle Investments Forum

Category: Markets

America vs. Asia vs. Europe

Is diversification worthwhile? What advantages do the individual regions offer?

Discussion leader:

Sandy Bierwirth-Zeussel, Head of Real Estate Consulting, RMC Risk-Management-Consulting GmbH

Participants:

Brian Klinksiek, Global Head of Research & Strategy, LaSalle Investment Management

Jason Leong, Deputy Fund Manager Asia Property Fund, M&G Real Estate Asia Pte. Ltd.

Jan Schlüter, Managing Director, Provinzial Asset Management GmbH Frank Winkenwerder, Head of Real Estate Department, SVSparkassenVersicherung Holding AG

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M&G International Investments S.A.

12:30 PM - 1:15 PM | Four restaurants to choose

Time for exchange and conversation

You can choose from the following restaurants:

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Please note: Table reservations are not possible for the above-mentioned periods.

1:20 PM - 2:05 PM

Club Cinema A

Category: Investment and asset management strategies

Workshops for institutional investors: Master funds for illiquid investments

Efficient control and management of illiquid alternative investments by master funds

Workshop leader:

Alexander Eggert, Managing Director , HIH Invest Real Estate GmbH

(Registration required, for institutional investors only)

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HIH Invest Real Estate GmbH Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

In practice: ESG and decarbonization in real estate asset management

Where do we stand? What are the advantages and disadvantages of sustainability requirements?

Participants:

Dirk Bratschke, Head of Real Estate, Vibro Gruppe

Benedict Marzahn, Managing Director & CPO. Alasco GmbH

Dr. Maximilian Riede, Head ESG, Swiss Life Asset Managers Deutschland GmbH **Christian Woese**, VP Growth, Predium Technology GmbH

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Distressed real estate

Current developments at the interface between real estate, insolvency and tax law

Participants:

Dr. Marie-Theres Rämer, Partner, DLA Piper UK LLP

Fabian Mühlen LL.M, Partner, DLA Piper UK LLP

Florian Bruder, Lawyer/Partner, DLA Piper UK LLP

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DLA Piper UK LLP

Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

From data to deals: strategies in the European logistics real estate market

Participants:

Jan Philipp Daun, Managin Director, GARBE Industrial Real Estate GmbH Tobias Kassner, Head of Market Intelligence & Sustainability, GARBE Industrial Real Estate GmbH

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GARBE Industrial Real Estate GmbH 2:10 PM - 2:55 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Returns with the right charging infrastructure

Opportunities for the property industry to benefit from the mobility transition

Lecture:

Felix Unger, Manager Ladeinfrastruktur Investments, EnBW mobility+ AG & Co. KG Dr. Sylvie Römer, Managing Director, ChargeHere GmbH

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EnBW mobility+ AG & Co.

Cinema 3 - INTREAL Forum

Category: Financing

Alternative financing: What opportunities are there away from traditional financing?

Participants:

Christian Hanke, Managing Director, EMPIRA Investment Solutions GmbH Robert Meyer zu Starten, Managing Partner, Octane Capital Advisory GmbH & Co. KG Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

Logistics: Where is it worth investing?

How can the demand for space be met in the long term?

Discussion leader:

Anna-Lena Budde, Managing Director , Norddeutsche Kirchliche Versorgungskasse (NKVK)

Participants:

Daniel Raemy, Chief Executive Officer, Newport by Panattoni Sebastian Schambeck, Associate Director/Portfolio Management, Savills Investment Management KVG GmbH Nikolaus von Blomberg, Managing Director Real Estate, Fiege Logistik Stiftung & Co. KG Barbara Geidner - Buchelt, Global Head of Investment Management international, Real I.S. AG

Theo Soeters, Managing Director, Head of Fund Management, EDMOND DE ROTHSCHILD REIM (Benelux) B.V.

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Savills Investment Management KVG GmbH 3:00 PM - 3:45 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Growth market charging infrastructure as a driver of e-mobility

How is the market developing in Germany?

Participants:

Markus Schmidt, Head of Infrastructure Business Development, IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH Cinema 3 - INTREAL Forum

Category: Financing

Quo Vadis Real Estate Debt

Participants:

Hanno Kowalski, Managing Partner, FAP Invest GmbH

Michael Morgenroth MRICS, CEO, CAERUS Debt Investments AG Sascha Pinger, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

Jens Tolckmitt, Chief Executive Officer, Verband deutscher Pfandbriefbanken (vdp) e. V. Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

Retail: Expansion strategies of retail companies

Which locations are in focus? What are the differences between the various European countries?

Discussion leader:

Niklas Querfeld, Regional Director, aptum GmbH

Participants:

Jan Heidelmann, Managing Director, GRR GARBE Retail Real Estate GmbH Sebastian Kunze, Director Portfolio Development, Lidl Stiftung & Co. KG

4:15 PM - 5:00 PM

Club Kino A

Category: Investment and asset management strategies

Workshop for institutional investors: asset management change

Asset management change: when is it worthwhile? What do concrete scenarios look like?

Workshop leader: Frank Müller, Lawyer/Partner,

McDermott Will & Emery Rechtsanwälte Steuerberater LLP

(Registration required, for institutional investors only)

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McDermott Will & Emery Rechtsanwälte Steuerberater LLP Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Real Estate Sectors

Life science, community and educational real estate, social infrastructure

Still niche or already mainstream?

Discussion leader: Michael Denk, Managing Director,
Ouadoro Investment GmbH

Participants:

Britta Slater, Chief Client Officer, BNP Paribas Real Estate Investment Management Germany GmbH Michael Roth, Managing Director, LBBW Immobilien Investment GmbH

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Quadoro Investment GmbH Cinema 3 - INTREAL Forum

Category: Financing

Green loans - a sustainable asset class with new opportunities and potential

Discussion leader:

Charlotte Hartel, Senior Portfolio Managerin pbb invest, Deutsche Pfandbriefbank AG Franz Muschler, Managing Direktor & Head of Property Analysis and Valuation Market Research, Deutsche

Pfandbriefbank AG

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Deutsche Pfandbriefbank AG Cinema 4 - Columbia Threadneedle Investments Forum

Category: Depot A

Solutions for digitalization in fund and investor reporting

Lecture:

Annika Steiner, Head of DAT, W&P Immobilienberatung GmbH

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Wüest Partner W&P Immobilienberatung GmbH

Evening program & networking 7:00 PM - 10:00 PM | Waldorf Astoria

Evening event

Our evening event will take place at the Waldorf Astoria (the Zoo Palast will be open for you until 7.30 pm)

Round off the first day of INVESTMENTexpo with small snacks and cocktails. Enjoy an evening in a relaxed atmosphere and with good conversation.

22. MAY 2025

Registration 8:00 AM - 11:00 AM | Zoo Palast

Admission to the INVESTMENTexpo

Economics and geopolitics 9:15 AM - 10:00 AM | Cinema 1 - HIH Invest Forum

Keynote: Geopolitical Perspective

Dr. Christoph Heusgen, Diplomat and Chairman of the Munich Security Conference

10:05 AM - 10:50 AM

Cinema 1 - HIH Invest Forum

Category: Politics and regulation

Germany after the election: What are the government's plans for construction policy?

What impact will it have on the real estate industry?

Discussion leader: Aygül Özkan, Managing
Director, ZIA Zentraler
Immobilien Ausschuss e.V.

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Society

Keynote: How is artificial intelligence changing the real estate industry?

Vanessa Cann, Al manager, entrepreneur, Forbes 30 under 30

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Insti-Only Panel: A report from investor practice

Where are the opportunities now? Which real estate and infrastructure sectors and countries are in focus?

Discussion leader: Alexander Eggert, Managing
Director, HIH Invest Real Estate
GmbH

Participants:
Nicolas Stenger, Treasury and
Trading, Kreissparkasse
Heilbronn (AöR)
Andreas Wolf, Portfolio
Manager Private Markets,
Kirchliche
Zusatzversorgungskasse des
Verbandes der Diözesen

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Deutschlands (KZVK)

Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

Micro-living, co-living, student residences and senior living concepts as an investment focus

Participants:
Karin Diedrich, Senior
Investment Manager Real
Estate, ARAG SE
Jeffrey King, Managing
Director, Fund Management
Germany, AEW Invest GmbH
Benjamin Rüther, Head of
Fund Management Residential,
Catella Investment Management

GmbH

10:55 AM - 11:35 AM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Megatrend Digitalisation: What opportunities are arising from AI & cloud services?

How can investors benefit from investments in data centres?

Participants:

Anna-Lena Budde, Managing Director, Norddeutsche Kirchliche Versorgungskasse (NKVK) Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Problems in asset management

Vacancies, refurbishment backlog, poor service providers, devaluation: what leeway do institutional investors have?

Keynote:

Annika Dylong, Managing Director, REAX Advisory GmbH

Participants:

Advisory GmbH

Kaja Bader, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH Dirk Bratschke, Head of Real Estate, Vibro Gruppe Annika Dylong, Managing Director, REAX Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

Affordable housing & subsidized housing

What rent increases are still possible? What rent is still socially acceptable?

Discussion leader:

Thomas Meyer, Management Board, WERTGRUND Immobilien AG

Participants:

Thomas Wirtz, Managing Director, INDUSTRIA Immobilien GmbH **Fabian Klingler**, CEO and Head of German Residential, abrdn Investments Deutschland AG

Dr. Ulrich von Creytz, Managing Director/CIO Real Estate Europe, DWS Real Estate GmbH 11:40 AM - 12:25 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Investment and asset management strategies

Focus on portfolios: portfolio streamlining or development?

What transformation strategies are being pursued in different sectors?

Participants:

Marcel Konzek, Treasury, Bank für Kirche und Caritas eG

Carsten König, Managing Director, Habona Invest Asset Management GmbH Jan von Mallinckrodt, Head of Sustainability, Union Investment Real Estate GmbH

Daniel Werth, Managing Director, HAMBURG TEAM Investment Management GmbH Cinema 3 - INTREAL Forum

Category: Pitch

Pitch I + II + III

Cinema 4 - Columbia Threadneedle Investments Forum

Category: Real Estate Sectors

Retail: The future of city centers

What advantages do mixed-use properties offer?

Participants:

Jörn Burghardt, Managing Director, GPEP GmbH

Prof. Dr. Gerd Merke, Secretary General, Euroroc - European & International Federation of Natural Stone Industries Iris Schöberl, Managing Director Germany und Head of Institutional Clients, CT Real Estate Partners GmbH & Co. KG 12:30 PM - 1:20 PM | Four restaurants to choose

Time for exchange and conversation

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1:25 PM - 2:10 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Battery storage: What opportunities and risks does this infrastructure sector offer?

Participants:

Nicolas Stenger, Treasury and Trading, Kreissparkasse Heilbronn (AöR)

Cinema 3 - INTREAL Forum

Category: Real Estate Sectors

Office investments: revival, hype or demise?

Locations, space requirements, employee benefits - what makes the office attractive again?

Participants:

Uwe Krause, Head of Real Estate Asset- and Fund Management, MEAG

Nick Puschkasch, Managing Partner, Transaction & Asset Management, Sonar Real Estate GmbH Frank Winkenwerder, Head of Real Estate Department, SV SparkassenVersicherung Holding AG Cinema 4 - Columbia Threadneedle Investments Forum

Category: Markets

North America specifically: Which investment regions are the focus of institutional investors?

Discussion leader:

Michael Klauke-Werner, Vorsitzender des Vorstands, Bund Institutioneller Investoren e. V.

Participants:

Matthias Huesmann, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

Rainer Komenda, Head of Real Estate Investment Management, Bayerische Versorgungskammer 2:15 PM - 3:00 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Depot A

Real estate investments or alternatives

What banks invest in. A discussion between treasury managers

Participants:

Marcel Konzek, Treasury, Bank für Kirche und Caritas eG **Joachim Kumme**, Director of the Treasury Department, Kreissparkasse Ludwigsburg Cinema 3 - INTREAL Forum

Category: Society

War for Talents: How is the industry coping with the high demand for talent?

War for Talents: How is the industry coping with the high demand for talent?

Cinema 4 - Columbia Threadneedle Investments Forum

Category: Building & Planning

Green real estate, districts and cities

How can net-zero carbon targets, circular economy and cradle-to-cradle be implemented in practice?

Discussion leader: Christof Hardebusch, Managing Director,
RUECKERCONSULT GmbH

Participants:

Vanja Schneider, Managing Director, MORINGA GmbH Jens Kreiterling, Member of the Management Board, Landmarken AG Benjamin Gschnell, Managing Director, Oxford Properties Management (Germany) GmbH

Franz Richter, Head of Project Development, KLEUSBERG GmbH & Co. KG

Closing Remarks 3:05 PM - 3:50 PM | Cinema 1 - HIH Invest Forum

The Advisory Board reflects on INVESTMENTexpo

Closing Remarks

3:55 PM - 4:10 PM | Cinema 1 - HIH Invest Forum

Closing Remarks and announcement INVESTMENTexpo 2026