

INVESTMENTexpo is a congress for decision-makers who discuss the opportunities and risks of equity- and debt-financed real asset investments and their management on global markets.

You can look forward to:

- Presentations, discussions and case studies on the future development of real estate and infrastructure markets, investment products and types of use
- Information on current political, tax and regulatory issues
- Exhibitors presenting innovative solutions for the management of real estate and funds
- Areas for spontaneous exchange and networking

INVESTMENTexpo 2025 offers two attractions as conference venues that are directly opposite each other: the Zoo Palast in Berlin is the event location. In addition, the Waldorf Astoria will be used as a conference hotel (directly opposite the Zoo Palast).

## **Address:**

Zoo Palast Berlin, Hardenbergstraße 29A,10623 Berlin. www.zoopalast.premiumkino.de

Our restaurants at INVESTMENTexpo 2025: (table reservations not possible)

- PHO Noodlebar (11.00 20.00)
- ZooBa (11.00 20.00)
- Jim Block (11.00 20.00)
- ROCA (11:00 15:00)
- Catering from Waldorf Astoria; in and in front of the Zoo Palast (the whole day)

## 21. MAY 2025

Registration 8:30 AM - 6:00 PM | Zoo Palast

## Admission to the INVESTMENTexpo

Welcome note 9:15 AM - 9:35 AM | Cinema 1 - HIH Invest Forum

## **Opening of the INVESTMENTexpo**

Economics and geopolitics 9:40 AM - 10:45 AM | Cinema 1 - HIH Invest Forum

**Keynote: Economic Perspective** 

10:50 AM - 11:35 AM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Infrastructure: What opportunities and risks do the various sectors offer?

Discussion leader:

**Robert Guzialowski**, Leiter Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

#### **Participants:**

**Dr. Dirk Krupper**, Managing Director, Helaba Invest Kapitalanlagegesellschaft mbH **Giselher Kühne**, Managing Director, Advace Group GmbH

#### **Sponsors**



HANSAINVEST Hanseatische Investment-GmbH

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

### **Topic follows**

#### **Sponsors**



Blue Owl Capital Holdings LP

Cinema 4 - CT Real Estate Partners Forum

Category: Markets

## **European real estate markets**

Where are the investment opportunities in office, residential and logistics?

#### **Discussion leader:**

**Felix Meyen**, Managing Director, HIH Invest Real Estate GmbH

#### **Participants:**

**Christoph Drdla**, Fund Manager | Fund of Funds Management, Authorized Representative, Raiffeisen Immobilien Kapitalanlage-Gesellschaft m.b.H.

**Robin Hubbard**, Global Head of Investor Relations & Investment Specialists, M&G Real Estate Ltd.

**Gerhard Lehner**, Head of Germany and Head of Fund Management Germany, Savills Investment Management (Germany) GmbH

**Lennart Weinhold**, Managing Director, Real Estate Debt, Edmond de Rothschild REIM (Germany) GmbH

## **Sponsors**



Savills Investment Management KVG GmbH

11:40 AM - 12:25 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

#### **Expansion of renewable energies**

Wind, solar, water, battery storage and geothermal energy - What is interesting for investors?

#### **Discussion leader:**

**Christian Moersch**, Management Board, HANSAINVEST LUX S.A.

#### **Participants:**

**Anna-Lena Budde,** Managing Director, Norddeutsche Kirchliche Versorgungskasse (NKVK)

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

#### Real estate investments & interest rates

How attractive is real estate compared to other asset classes?

#### **Discussion leader:**

**Carsten Demmler**, Managing Director, HIH Invest Real Estate GmbH

#### **Participants:**

**Christoph Kraiker,** Management Board, Hauck & Aufhäuser Fund Services S.A.

**Sascha Pinger,** Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

**Immo von Homeyer**, Head of Business Development, Art-Invest Real Estate Funds GmbH

**Dr. Heinrich Wohlfart**, Chairman of the Supervisory Board, Bochumer Versicherungsverein a.G.

#### **Sponsors**



HIH Invest Real Estate GmbH

Cinema 4 - CT Real Estate Partners Forum

Category: Markets

#### America vs. Asia vs. Europe

Is diversification worthwhile? What advantages do the individual regions offer?

#### Participants:

**Jason Leong**, Deputy Fund Manager Asia Property Fund, M&G Real Estate Asia Pte. Ltd.

**Jan Schlüter**, Managing Director, Provinzial Asset Management GmbH

**Frank Winkenwerder**, Head of Real Estate Department, SVSparkassenVersicherung Holding AG

#### **Sponsors**



M&G International Investments S.A.

12:30 PM - 4:00 PM | Four restaurants to choose

## Time for exchange and conversation

You can choose from the following restaurants:

- PHO Noodlebar (11.00 22.00)
- ZooBa (11.00 22.00)
- Jim Block (11:00 22:00)
- ROCA (11:00 15:00)
- Catering by Waldorf Astoria; in and in front of the Zoo Palast (all day)

Please note: Table reservations are not possible for the above-mentioned periods.

1:20 PM - 2:05 PM

Club Cinema A

Category: Investment and asset management strategies

#### Workshops for institutional investors: Master funds for illiquid investments

Efficient control and management of illiquid alternative investments by master funds

#### **Discussion leader:**

**Alexander Eggert**, Managing Director , HIH Invest Real Estate GmbH

(Registration required, for institutional investors only)

#### **Sponsors**



HIH Invest Real Estate GmbH Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

## In practice: ESG and decarbonization in real estate asset management

Where do we stand? What are the advantages and disadvantages of sustainability requirements?

#### **Discussion leader:**

**Theodor Baur**, ESG Specialist Real Estate, MEAG MUNICH ERGO AssetManagement GmbH

#### Participants:

**Benedict Marzahn**, Managing Director & CPO, Alasco GmbH **Christian Woese**, Head of Customer Success, Predium Technology GmbH

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

#### **Distressed real estate**

Current developments at the interface between real estate, insolvency and tax law

#### Participants:

Dr. Marie-Theres Rämer, Lawyer I Tax Advisor, Partner and Head of Tax Germany, Frankfurt, DLA Piper UK LLP Fabian Mühlen LL.M, Lawyer/Partner, DLA Piper UK LLP Florian Bruder M.Jur. (Oxon), Lawyer/Partner, DLA Piper UK LLP

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DLA Piper UK LLP

Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

#### Logistics lecture / topic to follow

#### Participants:

Jan Philipp Daun, Managin Director, GARBE Industrial Real Estate GmbH Tobias Kassner, Head of Market Intelligence & Sustainability, GARBE Industrial Real Estate GmbH

#### Sponsors



GARBE Industrial Real Estate GmbH 2:10 PM - 2:55 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

## **Charging infrastructure**

**Discussion leader: NN**, EnBW mobility+ AG & Co. KG

#### **Sponsors**



EnBW mobility+ AG & Co. KG

Cinema 3 - INTREAL Forum

Category: Financing

Alternative financing: What opportunities are there away from traditional financing?

## **Participants:**

**Christian Hanke**, Managing Director, EMPIRA Investment Solutions GmbH

Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

## Logistics: Where is it worth investing?

How can the demand for space be met in the long term?

#### **Discussion leader:**

**Anna-Lena Budde**, Managing Director , Norddeutsche Kirchliche Versorgungskasse (NKVK)

## **Participants:**

Sebastian Schambeck, Associate Director/Portfolio Management, Savills Investment Management KVG GmbH Nikolaus von Blomberg, Managing Director Real Estate, Fiege Logistik Stiftung & Co. KG

**Barbara Geidner - Buchelt,** Global Head of Investment Management international, Real I.S. AG

**Theo Soeters**, Managing Director, Head of Fund Management, EDMOND DE ROTHSCHILD REIM (Benelux) B.V.

## **Sponsors**



3:00 PM - 3:45 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

## Growth market charging infrastructure as a driver of e-mobility

How is the market developing in Germany?

## **Participants:**

Markus Schmidt, Head of Infrastructure Business Development, IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH Cinema 3 - INTREAL Forum

Category: Financing

## **Quo Vadis Real Estate Debt**

## **Participants:**

Sascha Pinger, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV) Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

## Retail: Expansion strategies of retail companies

Which locations are in focus? What are the differences between the various European countries?

## **Participants:**

Jan Heidelmann, Managing Director, GRR GARBE Retail Real Estate GmbH

4:15 PM - 5:00 PM

Club Kino A

Category: Investment and asset management strategies

Workshop for institutional investors: asset management change

Asset management change: when is it worthwhile? What do concrete scenarios look like?

**Discussion leader: Frank Müller,** Lawyer/Partner,
McDermott Will & Emery
Rechtsanwälte Steuerberater LLP

(Registration required, for institutional investors only)

#### **Sponsors**



McDermott Will & Emery Rechtsanwälte Steuerberater LLP Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Real Estate Sectors

Life science, community and educational real estate, social infrastructure

Still niche or already mainstream?

**Discussion leader: Michael Denk**, Managing Director,
Ouadoro Investment GmbH

#### **Sponsors**



Quadoro Investment GmbH Cinema 3 - INTREAL Forum

Category: Financing

**Topic to follow** 

**Discussion leader: NN**. Deutsche Pfandbriefbank AG

#### **Sponsors**



Deutsche Pfandbriefbank AG Cinema 4 - CT Real Estate Partners
Forum

Category: Depot A

Solutions for digitalization in fund and investor reporting

**Discussion leader: Annika Steiner**, Head of DAT, W&P Immobilienberatung GmbH

#### **Sponsors**



W&P Immobilienberatung GmbH

## 22. MAY 2025

Registration

8:00 AM - 11:00 AM | Zoo Palast

## Admission to the INVESTMENTexpo

Economics and geopolitics 9:15 AM - 10:00 AM | Cinema 1 - HIH Invest Forum

**Keynote: Geopolitical Perspective** 

**Participants:** 

**Dr. Christoph Heusgen**, Diplomat and Chairman of the Munich Security Conference

10:05 AM - 10:50 AM

Cinema 1 - HIH Invest Forum

Category: Politics and regulation

Germany after the election: What are the government's plans for construction policy?

What impact will it have on the real estate industry?

**Participants: Aygül Özkan**, Managing
Director, ZIA Zentraler
Immobilien Ausschuss e.V.

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Society

Keynote: How is artificial intelligence changing the real estate industry?

Participant:

**Vanessa Cann**, Al manager, entrepreneur, Forbes 30 under 30

Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

Insti-Only Panel: A report from investor practice

Where are the opportunities now? Which real estate and infrastructure sectors and countries are in focus?

**Discussion leader: Alexander Eggert**, Managing
Director, HIH Invest Real Estate
GmbH

Participants:
Nicolas Stenger, Treasury and
Trading, Kreissparkasse
Heilbronn (AöR)
Andreas Wolf, Portfolio
Manager Private Markets,
Kirchliche
Zusatzversorgungskasse des
Verbandes der Diözesen

**Sponsors** 

Deutschlands (KZVK)



Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

Micro-living, co-living, student residences and senior living concepts as an investment focus

**Discussion leader: Karin Diedrich**, Senior Investment Manager Real Estate, ARAG SE

Participants:
Jeffrey King, Managing
Director, Fund Management
Germany, AEW Invest GmbH
Michael Keune, Managing
Director, Catella Investment
Management GmbH

10:55 AM - 11:35 AM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

## Megatrend AI: How is the real estate industry changing?

What opportunities are there for investors?

## **Participants:**

**Anna-Lena Budde**, Managing Director, Norddeutsche Kirchliche Versorgungskasse (NKVK) Cinema 3 - INTREAL Forum

Category: Investment and asset management strategies

## **Problems in asset management**

Vacancies, refurbishment backlog, poor service providers, devaluation: what leeway do institutional investors have?

## **Keynote:**

**Annika Dylong**, Managing Director, REAX Advisory GmbH

## **Participants:**

Kaja Bader, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH Karin Diedrich, Senior Investment Manager Real Estate, ARAG SE Annika Dylong, Managing Director, REAX Advisory GmbH Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

# Affordable housing & subsidized housing

What rent increases are still possible? What rent is still socially acceptable?

#### **Discussion leader:**

**Thomas Meyer**, Management Board, WERTGRUND Immobilien AG

## **Participants:**

**Thomas Wirtz**, Managing Director, INDUSTRIA Immobilien GmbH **Fabian Klingler**, CEO and Head of German Residential, abrdn Investments Deutschland AG

**Dr. Ulrich von Creytz**, Managing Director/CIO Real Estate Europe, DWS Real Estate GmbH 11:40 AM - 12:25 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Investment and asset management strategies

Focus on portfolios: portfolio streamlining or development?

What transformation strategies are being pursued in different sectors?

**Participants:** 

**Marcel Konzek**, Treasury, Bank für Kirche und Caritas eG

Carsten König, Managing Director, Habona Invest Asset Management GmbH Jan von Mallinckrodt, Head of Sustainability, Union Investment Real Estate GmbH

**Daniel Werth**, Managing Director, HAMBURG TEAM Investment Management GmbH Cinema 3 - INTREAL Forum

Category: Pitch

Pitch I + II + III

Cinema 4 - CT Real Estate Partners Forum

Category: Real Estate Sectors

**Retail: The future of city centers** 

What advantages do mixed-use properties offer?

## **Participants:**

Prof. Dr. Gerd Merke, Secretary General, Euroroc - European & International Federation of Natural Stone Industries Iris Schöberl, Managing Director Germany und Head of Institutional Clients, CT Real Estate Partners GmbH & Co. KG 12:30 PM - 1:20 PM | Four restaurants to choose

## Time for exchange and conversation

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1:25 PM - 2:10 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Battery storage: What opportunities and risks does this infrastructure sector offer?

#### **Participants:**

**Nicolas Stenger**, Treasury and Trading, Kreissparkasse Heilbronn (AöR)

Cinema 3 - INTREAL Forum

Category: Real Estate Sectors

## Office investments: revival, hype or demise?

Locations, space requirements, employee benefits - what makes the office attractive again?

## Participants:

AG

Uwe Krause, Head of Real Estate Asset- and Fund Management, MEAG MUNICH ERGO Kapitalanlagegesellschaft mbH Nick Puschkasch, Managing Partner, Transaction & Asset Management, Sonar Real Estate GmbH Frank Winkenwerder, Head of Real Estate Department, SV SparkassenVersicherung Holding Cinema 4 - CT Real Estate Partners Forum

Category: Markets

North America specifically: Which investment regions are the focus of institutional investors?

## **Participants:**

**Matthias Huesmann**, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

**Rainer Komenda**, Head of Real Estate Investment Management, Bayerische Versorgungskammer 2:15 PM - 3:00 PM

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Depot A

Real estate investments or alternatives

What banks invest in. A discussion between treasury managers

**Participants:** 

Marcel Konzek, Treasury, Bank für Kirche und Caritas eG Joachim Kumme, Director of the Treasury

Department, Kreissparkasse Ludwigsburg

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Cinema 3 - INTREAL Forum

Category: Society

War for Talents: How is the industry coping with the high demand for talent?

War for Talents: How is the industry coping with the high demand for talent?

Cinema 4 - CT Real Estate Partners Forum

Category: Building & Planning

Green real estate, districts and cities

How can net-zero carbon targets, circular economy and cradle-to-cradle be implemented in practice?

Closing Remarks

3:05 PM - 3:50 PM | Cinema 1 - HIH Invest Forum

## The Advisory Board reflects on INVESTMENTexpo

Closing Remarks

3:55 PM - 4:10 PM | Cinema 1 - HIH Invest Forum

## Closing Remarks and announcement INVESTMENTexpo 2025