



INVESTMENTexpo is a congress for decision-makers who discuss the opportunities and risks of equity- and debt-financed real asset investments and their management on global markets.

You can look forward to:

- Presentations, discussions and case studies on the future development of real estate and infrastructure markets, investment products and types of use
- Information on current political, tax and regulatory issues
- Exhibitors presenting innovative solutions for the management of real estate and funds
- Areas for spontaneous exchange and networking

INVESTMENTexpo 2024 offers two attractions as conference venues that are directly opposite each other: the Zoo Palast in Berlin is the event location. In addition, the Waldorf Astoria will be used as a conference hotel (directly opposite the Zoo Palast).

Address:

Zoo Palast Berlin, Hardenbergstraße 29A, 10623 Berlin. www.zoopalast.premiumkino.de

Our restaurants at INVESTMENTexpo 2024: (table reservations not possible)

- PHO Noodlebar (11.00 - 22.00)
- ZooBa (11.00 - 22.00)
- Jim Block (11.00 - 22.00)
- ROCA (11:00 - 15:00)
- Catering from Waldorf Astoria; in and in front of the Zoo Palast (the whole day)

CONTACT

RUECKERCONSULT GmbH
Wallstraße 16, 10179 Berlin
und Hohenzollernring 58, 50672 Köln

SPEAKERS



Prof. Dr. Dr. h.c. Clemens Fuest
Präsident, ifo Institut für
Wirtschaftsforschung e.V.



Heiko Maas
Rechtsanwalt / Partner, GSK
STOCKMANN Rechtsanwälte
Steuerberater
Partnerschaftsgesellschaft mbB

MODERATORS



Brigitte Adam
Geschäftsführende
Gesellschafterin, ENA EXPERTS
GmbH & Co. KG Real Estate
Valuation



Dr. Kathrin Dräger
Kommunikationsberaterin,
RUECKERCONSULT GmbH



Prof. Dr. Steffen Sebastian
Lehrstuhl für
Immobilienfinanzierung, IREBS
Institut für Immobilienwirtschaft
Universität Regensburg



Christof Hardebusch
Geschäftsführer,
RUECKERCONSULT GmbH

12. JUNE 2024

Registration

8:00 AM - 6:00 PM | Foyer Waldorf Astoria

Registration

Registration is also possible the day before (June 11, 2024): From 4:00 - 7:00 p.m. in the foyer of the Waldorf Astoria Hotel

Welcome note

9:15 AM - 9:35 AM | Cinema 1 - HIH Invest Forum

Welcome notes and introduction to the conference app; (Translation)

(Translation: German into English)

Participants:

Thomas Rücker, Managing Director, RUECKERCONSULT GmbH

Susanne Edelmann, Managing Director, RUECKERCONSULT GmbH

Prof. Dr. Steffen Sebastian, Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

Economics & geopolitics

9:40 AM - 10:45 AM | Cinema 1 - HIH Invest Forum

Lecture: A look at macroeconomic and geopolitical developments; (Translation)

(Translation: German into English)

Where will we be in mid-2024? What does the current interest rate and inflation environment look like and what are the economists' forecasts?

Participants:

Prof. Dr. Dr. h.c. Clemens Fuest, President, ifo Institute - Leibniz Institute for Economic Research at the University of Munich e.V.

Cinema 1 - HIH Invest Forum

Category: Investment strategies

**Calm on the interest rate front?;
(Translation)**

(Translation: German into English)

Are real asset investments becoming more attractive again, and if so, in which types of use and regions?

Discussion leader:

Alexander Eggert, Managing Director, HIH Invest Real Estate GmbH

Participants:

David Hedalen, Head of Real Assets Research, Aviva Investors Global Services Limited

Christoph Schulte, Team Leader Treasury, Pax-Bank eG

Dr. Anton Buchhart, Head of Investment Department, Barmenia Insurance Group

Andreas Trumpp, Head of Market Intelligence & Foresight, Colliers International Deutschland GmbH

Cinema 2 - HANSAINVEST
Infrastructure Forum

Category: Infrastructure

**Practical report: Where are the
interfaces and differences
between real estate and
infrastructure?**

Discussion leader:

Robert Guzialowski, Head of Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

Participants:

Anna-Lena Budde, Deputy Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

Markus Schmidt, Head of Infrastructure Business Development, IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH

Marc Drießen, CEO / Co-Founder, Evolv Asset Management AG

Giselher Kühne, Managing Director, Advace Group GmbH

Lena Hosbach, Investment Manager, Schroder Investment Management Limited

Cinema 3 - INTREAL Forum

Category: Investment strategies

**Manage-to-Green & Sustainable
Investments**

What development strategies are asset managers and investors pursuing and what requirements are being placed on new direct investments?

Discussion leader:

Michael Denk, Managing Director, Quadoro Investment GmbH

Keynote:

Nils Heetmeyer, Managing Director, Schroder Real Estate Kapitalverwaltungsgesellschaft mbH

Participants:

Immo von Homeyer, Head of Business Development, Art-Invest Real Estate Funds GmbH

Benjamin Günther, Co-Founder & CEO, Alasco GmbH

Dr. Maximilian Brauers, Member of the Management Board, Union Investment Institutional Property GmbH

Nils Heetmeyer, Managing Director, Schroder Real Estate Kapitalverwaltungsgesellschaft mbH

Ivo Grünhagen, Managing Director, BRAWO GE Management GmbH

Cinema 4 - CT Real Estate Partners
Forum

Category: Markets & Types of Use

**New Work, Flex Offices, Co-
Working - Which offices are fit
for the future?**

Will we still need offices in the future? What does this mean for the investment strategy?

Discussion leader:

Prof. Dr. Bernd Wieberneit, Chair of Investment and Asset Management of Real Estate, RheinMain University of Applied Sciences

Participants:

Jan Schlüter, Managing Director, Provinzial Asset Management GmbH
Ingo Bofinger, Member of the Executive Board, AVADIS Vorsorge AG

Dr. Nicole Arnold, Member of the Management Board, Commerz Real AG

Alexander Lackner, CEO, newworld
Reinhold Knodel, Chairman of the Management Board and owner, PANDION AG

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

Global portfolio diversification; (English)

(Language: English)

What strategies are managers & investors pursuing in the Asia-Pacific region? Which markets are in focus?

Discussion leader:

Prof. Dr. Thomas Beyerle, Head of Strategy & Communication, Catella Real Estate AG

Participants:

Rainer Komenda, Head of Real Estate Investment Management, Bayerische Versorgungskammer

Richard van den Berg, Fund Manager Asia Property, M&G Real Estate Asia Pte Ltd

Sascha Pinger, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

Will Johnson, Investment Director & Portfolio Manager, Savills Investment Management Asia Ltd.

Sponsors



Savills Investment Management KVG GmbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Energy transition picks up speed: Wind, solar, LNG and storage; (Translation)

(Translation: German into English)

What is interesting for investors? Which primary energy class have you already invested in? What are your future plans? What infrastructure ratio are you aiming for? And what are the expected returns?

Discussion leader:

Christian Moersch, Member of the Management Board, HANSAINVEST LUX S.A.

Participants:

Wolfram Axthelm, Managing Director, Bundesverband Erneuerbare Energie e.V.

Boris Korejtko, Director, Copenhagen Infrastructure Partners P/S

Alexander Stütz, Member of the Management Board, Encavis Asset Management AG

Heiko Szczodrowski, Chief Executive Officer, HEP Kapitalverwaltung AG

Christoph Lüken, Managing Director, HANSAINVEST Real Assets GmbH

Cinema 3 - INTREAL Forum

Category: Investment strategies

Secondary market for open-ended special AIFs: A market on the upswing?

Discussion leader:

Peter Dietze-Felberg, Senior Communications Consultant, RUECKERCONSULT GmbH

Keynote:

Alex Gadeberg, Member of the Management Board, Fondsbörse Deutschland Beteiligungsmakler AG

Participants:

Dr. Kaja Bader, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH

Hermann Aukamp, Management Consultant for Institutional Investment Strategies

Alex Gadeberg, Member of the Management Board, Fondsbörse Deutschland Beteiligungsmakler AG

Dr. Thomas Kallenbrunnen, Managing Director, GARBE Institutional Capital Deutschland GmbH

Cinema 4 - CT Real Estate Partners Forum

Category: Investment Strategies

Insights: Institutional Investments in Europe and Germany (Language: English)

What investment strategies are international investors pursuing? Which countries and sectors are in focus? How attractive is Germany?

Participants:

Iryna Pylypchuk, Director of Research and Market Information, INREV - European Association for Investors in Non-Listed Real Estate Vehicles

Sponsors



INREV European Association for Investors in Non-Listed Real Estate Vehicles



Art-Invest Real Estate

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

Investing in the APAC region: Potential beyond Europe and the USA; (English)

(Language: English)

Which countries and asset classes should be part of a diversified APAC portfolio for German investors?

Participants:

Simon Treacy, CEO Private Equity Real Estate, CapitaLand Investment Limited

Sponsors



CapitaLand Investment Limited

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Lecture: What investment vehicles are there in the infrastructure sector and what are their special features?

Participants:

Frank Müller, Rechtsanwalt, Partner, McDermott Will & Emery, Rechtsanwälte Steuerberater LLP

Sponsors



McDermott Will & Emery Rechtsanwälte Steuerberater LLP

Cinema 3 - INTREAL Forum

Category: Investment strategies

Presentation: The current fund barometer

What are the current investor strategies?

Participants:

Dr. Sven Helmer, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH (data from Xaidung ok)

Sponsors



Lagrange Financial Advisory GmbH

Cinema 4 - CT Real Estate Partners Forum

Category: Investment strategies

Lecture: Value Add becomes Core!; (Translation)

(Translation: German into English)

Strategies for real estate with a future, with practical examples from office and logistics.

Participants:

Bernd Wegener FRICS, Group Institutional Officer, Deutsche Finance Group

Sponsors



Deutsche Finance Group

Lunch & Networking

1:15 PM - 2:15 PM | Four restaurants to choose from

Time for exchange and conversation

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 - ROCA (11:00 - 15:00)
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Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

North America: Residential boom, logistics hype and office slump?; (Translation)

(Translation: German into English)

Which investments are the focus of institutional investors?

Discussion leader:

Michael Klauke-Werner, Chairman of the Management Board, Bund Institutioneller Investoren e. V.

Participants:

Jan Schlüter, Managing Director, Provinzial Asset Management GmbH

Dr Gisbert Beckers, Founding Partner, GAR German American Realty GmbH

Prof. Dr. Gerd Merke, Member of the Board, Supplementary Pension Fund of the Stonemasonry and Stone Carving Trades VVaG

Alexander Breddermann, Senior Vice President, Northam Realty Advisors Limited

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Markets & Types of Use

Life Science, Health Care, Educational real estate: Everybody's Darling as an Investment in the Future?

Discussion leader:

Janine Jaensch, Owner, Janine Jaensch Consulting & Real Estate

Participants:

Sebastian Schlansky, Managing Director Healthcare Real Estate, HAMBURG TEAM Investment Management GmbH

Dr. Stephan Engels, Managing Director, IGP med GmbH

Philip Behn, Senior Manager Business Development, DIEAG Investmentmanagement GmbH

Martin Eberhardt, Managing Director, AperDurus Real Estate & Management Advisory

Cinema 3 - INTREAL Forum

Category: Depot A

Depot A: What chance does real estate still have in the investment strategy of banks?

What role do infrastructure investments play? Will fixed income still come first in the second half of 2024?

Discussion leader:

Mike Elsner, Director Capital Management, HIH Invest Real Estate GmbH

Participants:

Joachim Kumme, Director of the Own Investments Department, Kreissparkasse Ludwigsburg

Christoph Schulte, Team Leader Treasury, Pax-Bank eG

Dr. Anja Hubig, Director Treasury, Ostsächsische Sparkasse Dresden

Christian Röling, Head of BRAWO Invest, Volksbank BRAWO eG

Cinema 4 - CT Real Estate Partners Forum

Category: Real estate management & digitization

How is artificial intelligence changing the real estate industry?

Discussion leader:

Prof. Dr. Björn-Matrin Kurzrock, Professor of Real Estate Economics, Rheinland-Pfälzische Technische Universität Kaiserslautern-Landau

Participants:

Sarah Kocabiyik, COO, Metabuild GmbH

Christian Paulsen, Manager Indirect Investments, Generali Real Estate S.p.A

Dr. Nino Paulus, CPO & Founder, PPB Company GmbH

Nadja Hofmann, Management Board, German Platform for Technology and Innovation e.V.

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

Focus on Europe: Where and in what are investments being made today?

Which markets have reacted most dynamically to inflation and interest rates and offer opportunities for counter-cyclical new investments today?

Discussion leader:

Felix Meyen, Managing Director, HIH Invest Real Estate GmbH

Participants:

Christina Ofschonka, Head of Germany / Head of Fund Management, AEW Invest GmbH

Gerhard Lehner, Head of Germany und Head of Fund Management Germany, Savills Investment Management (Germany) GmbH

Martin Lemke, Chairman, INREV - European Association for Investors in Non-Listed Real Estate Vehicles

Martin Eilbacher, Investment Manager Immobilien, SV SparkassenVersicherung Holding AG

Patrik Tiede, Real Estate Fund Management, MEAG MUNICH ERGO Kapitalanlagegesellschaft mbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

Digitalization megatrend: Are investments in data centers on the rise?; (Translation)

(Translation: German into English)

Discussion leader:

Anna Kluft, Chairwoman, GERMAN DATACENTER ASSOCIATION e.V.

Keynote:

Patrick Brinker, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

Participants:

Patrick Brinker, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

Lars Mostert, Managing Partner, TTSP HWP Planungsgesellschaft mbH

Christoph Horbach, CEO

Managing Partner, HT Group GmbH

Casey Miller, Managing Director

Portfolio Management, Principal Real Estate Investors, LLC

Cinema 3 - INTREAL Forum

Category: Investment strategies

Real asset investment strategies of institutional investors: Cyclical vs. anti-cyclical investment strategies

Core, Opportunistic, Niche:

Investors discuss challenges and opportunities of the different strategies and their plans. Is there a general cultural difference between Anglo-Saxon and German investors? (Investor-only panel)

Discussion leader:

Sandy Bierwirth-Zeussel, Member of the RICS Germany Board, RICS Germany Limited

Participants:

Dirk Bratschke, Head of Real Estate, Vibro Group

Christiane Eckert, Leiterin der Abteilung Immobilien, PBU Pädagogernes Pension

Dr. Marian Berneburg, Head of Alternative Assets, Evangelische Zusatzversorgungskasse

Christoph Korte, Managing Director Insurance Operations and Real Estate, Versorgungswerk der Apothekerkammer Westfalen-Lippe

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

Logistics: Investments in Europe; (Translation)

(Translation: German into English)

Where are the hotspots?

Discussion leader:

Christof Hardebusch, Geschäftsführer, RUECKERCONSULT GmbH

Participants:

Andreas Wesner, Spokesman of the Management Board, Catella Real Estate AG

Christopher Garbe, Managing Partner, GARBE Industrial Real Estate GmbH

Theo Soeters, Managing Director, Head of Fund Management, EDMOND DE

ROTHSCHILD REIM (Benelux) B.V.

Anna-Lena Budde, Deputy, Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

Networking

3:50 PM - 4:30 PM | Four restaurants to choose from

Time for exchange and conversation

You can choose from the following restaurants:

- PHO Noodlebar (11.00 - 22.00)
 - ZooBa (11.00 - 22.00)
 - Jim Block (11:00 - 22:00)
 - ROCA (11:00 - 15:00)
 - Catering by Waldorf Astoria; in and in front of the Zoo Palast (the whole day)
- Please note:** Table reservations are not possible for the above-mentioned periods.

Cinema 1 - HIH Invest Forum

Category: Investment strategies

Challenges in the valuation of real estate and infrastructure

ESG, market corrections, climate risks: What does an adequate valuation of real estate and infrastructure currently look like?

Discussion leader:

Christian Moersch, Member of the Board, HANSAINVEST LUX S.A.

Participants:

Jens-Peter Jäger, Director und Chief Analyst, Value&Risk Valuation Services GmbH

Rüdiger Hornung, Director, Wüest Partner Gruppe

Roman Heidrich MRICS, Head of RICS Professional Group Residential Valuation, RICS Germany Limited

Andreas Gründemann, Head of Asset Management, Planning and Controlling, SIGNAL IDUNA Gruppe

Björn Ebert, Financial Services Leader, Partner, PricewaterhouseCoopers Luxembourg, Société coopérative

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Building & Planning

Conversion, refurbishment, refurbishments - How can real estate portfolios be developed?; (Translation)

(Translation: German into English)

Which options and strategies are effective?

Discussion leader:

Dr. Jessica Hanke, Partner, Friedrich Graf von Westphalen & Partner mbB

Keynote:

Bruno Farber, President and Founding Partner, Ginkgo Advisor sàrl

Participants:

Bruno Farber, President and Founding Partner, Ginkgo Advisor sàrl

Henrike Waldburg, Member of the Management Board, Union Investment Real Estate GmbH

Joachim Schmidt-Mertens, Managing Director, Becken Development GmbH

Cinema 3 - INTREAL Forum

Category: Investment strategies

Has the time come for the next private equity/real estate wave in Germany?

Economic downturn, real estate prices in the basement, political uncertainty in Germany: is the constellation right for anti-cyclical private equity investors?

Discussion leader:

Alexander Lehnen, Partner, HEUSSEN Rechtsanwaltsgesellschaft mbH

Participants:

Christoph Wittkop, Managing Partner / CEO, Sonar Real Estate GmbH

Michael Sacher, Managing Partner, KINGSTONE Real Estate Opportunity LLP

Torsten Hollstein, Managing Director, CR Investment Management GmbH

Björn Rasche, Director, BlackRock (Netherlands) B.V.

Cinema 4 - CT Real Estate Partners Forum

Category: Financing

Lecture: Real estate debt as an anti-cyclical investment opportunity

What role does ESG play? What do investors expect? - Opportunities and risks

Participants:

Pascal Scheeff, Managing Director Institutional Sales, BF.capital GmbH

Sponsors



BF.capital GmbH

Abendprogramm & Networking
6:00 PM - 10:00 PM | Zoo Palast

Abendveranstaltung

Round off the first day of INVESTMENTexpo with fresh drinks and delicious food in front of the Zoo Palast.

Enjoy an evening in a relaxed atmosphere and with good conversation.

Evening program & networking
6:30 PM - 8:30 PM | Foyer Zoo Palast

Quadoro is looking for the European real estate table football champion

European real estate table soccer championship with table soccer world champion **Chris Marks**.

Please note: Team-Registration in advance is necessary. Please get in touch with Andrea Schwamborn, Andrea.Schwamborn@doric.com

Presented by



Quadoro Investment GmbH
<https://www.quadoro.com/>

13. JUNE 2024

Registration

8:00 AM - 11:00 AM | Foyer Waldorf Astoria

Registration

Society

9:15 AM - 10:00 AM | Cinema 1 - HHH Invest Forum

Lecture: Climate disasters worldwide: what should we expect in the future?; (Translation)

(Translation: German into English)

How will the climate change in Germany? Report by a climate expert

Discussion leader:

Michael Denk, Geschäftsführer, Quadoro Investment GmbH

Participants:

Dr. Frank Kreienkamp, Head of the Regional Climate Office Potsdam, German Weather Service

Society

10:05 AM - 10:50 AM | Cinema 1 - HHH Invest Forum

Lecture: Security policy worldwide; (Translation)

(Translation: German into English)

Participants:

Heiko Maas, former Federal Minister of Foreign Affairs / Lawyer / Partner, GSK Stockmann Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

Retail: Is local supply still a core investment product?

Discussion leader:

Sarah Hoffmann, Head of Retail Investment Germany, Jones Lang LaSalle SE

Participants:

Jörn Burghardt, Managing Director, GPEP GmbH

Joachim Kumme, Director of the Own Investments Department, Kreissparkasse Ludwigsburg

Manuel Jahn, Managing Director, Habona Invest Consulting GmbH

Thomas Kuhlmann, Chairman of the Management Board, Hahn Group

Thomas Thein, Managing Director, GRR Funds GmbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

Status quo ESG

What is the current status of implementation in real estate asset management?

Discussion leader:

Sandy Bierwirth-Zeussel, Member of the RICS Germany Board, RICS Germany Limited

Participants:

Robert Gauggel, Director Institutional Clients, CT Real Estate Partners GmbH & Co. KG

Anna-Lena Budde, Deputy Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

Iris Hagdorn, Head of Sustainability, HIH Invest Real Estate GmbH

Marc Mockwitz, Managing Partner, Cloudbrixx GmbH

Fabian Memmert, Head of Business Development, Predium Technology GmbH

Cinema 3 - INTREAL Forum

Category: Financing

Investing in real estate debt; (Translation)

(Translation: German into English)

How attractive is this asset class for investors?

Discussion leader:

Dr. Kathrin Dräger, Senior Communications Consultant, RUECKERCONSULT GmbH

Participants:

David White, Head of Real Estate Debt Strategies Europe, LaSalle Investment Management Ltd.

Sascha Pinger, Managing Director, Versorgungswerk der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

Michael Morgenroth, CEO, CAERUS Debt Investments AG

Dr. Pamela Hoerr, Management Board, Deutsche Pfandbriefbank AG

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

Business hotels, vacation hotels, new concepts

How is the hotel market developing?

Discussion leader:

Karsten Müller-Uthoff, consultant, advisory and supervisory board member at various asset management companies

Participants:

Maximilian Ludwig, Senior Director, Head of Asset Management Living, Retail & Logistics, Real I.S. AG

Frank Marrenbach, CEO & Managing Partner, Althoff Beratungs- und Betreuungsgesellschaft mbH

Dirk Bratschke, Head of Real Estate, Vibro Gruppe

Michael Benner, Head of Acquisition Central & Northern Europe, B&B Hotels Germany GmbH

Martin Schaffer, Partner, MRP Consult GmbH

Cinema 1 - HIH Invest Forum

Category: ESG

EU taxonomy: How will the new requirements be implemented?; (Translation)

(Translation: German into English)

Where does the real estate industry still need to make improvements to E, S and G? What is the situation regarding energy-efficient refurbishment of existing buildings?

Discussion leader:

Christiane Conrads, LL.M.,
Partner | Global Real Estate
Sustainability Leader,
PricewaterhouseCoopers GmbH

Participants:

Jochen Schenk, Vice President, ZIA
Zentraler Immobilien Ausschuss e.V.

Prof. Dr. Ulrich Nack, Chair of
Real Estate Management, EBZ
Business School GmbH

Ulrich Creydt, Director, Ypsilon
GmbH

Prof. Dr. Robert Göötz, Managing
Director, Real Blue
Kapitalverwaltungs-GmbH

Cinema 2 - HANSAINVEST
Infrastructure Forum

Category: Investment strategies

**Lecture: Distressed Real Estate -
Strategies and Options for
Action of the Individual
Stakeholders**

Participants:

Fabian Mühlen, Partner Real
Estate, DLA Piper UK LLP
Dr. Marie-Theres Rämer, Partner
Tax, DLA Piper UK LLP
Florian Bruder, Partner Finance
Project & Restructuring, DLA Piper
UK LLP

Sponsors



DLA Piper UK LLP

Cinema 3 - INTREAL Forum

Category: Financing

**Lecture: Cooperative financing
models between banks and
credit funds**

What opportunities and challenges
arise in practice?

Participants:

Hanno Kowalski, Managing
Partner, FAP Invest GmbH

Sponsors

FAP Invest GmbH

Cinema 4 - CT Real Estate Partners
Forum

Category: Infrastructure

**Lecture: Renewable energies:
The opportunities of the current
regulation on security of supply**

Core Investments in the light of the
current interest rate landscape,
long-term returns, ESG Article 9 and
Solvency II. An industrial view from
30 years of experience and a very
large portfolio in our own portfolio.

Participants:

Georg Obert, Geschäftsführer /
Managing Director, wpd invest
GmbH

Sponsors



wpd invest GmbH

Lunch & Networking

12:35 PM - 1:15 PM | Four restaurants to choose from

Time for exchange and conversation

You can choose from the following restaurants:

- PHO Noodlebar (11.00 - 15.00)
 - ZooBa (11.00 - 15.00)
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Cinema 1 - HIH Invest Forum

Category: Politics & regulation

**Housing summit September 2023:
What has happened since then?;
(Translation)**

(Translation: German into English)

Which building blocks have been implemented? Have the measures to boost residential construction activity taken effect, what has been missed so far?

Discussion leader:

Prof. Dr. Steffen Sebastian, holder of the Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

Participants:

Aygül Özkan, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.
Frank Müller-Rosentritt, Member of the German Bundestag (FDP), German Bundestag
Dr. Volker Wiegel, Vorstand / COO, LEG Immobilien SE
Andreas Gräf, Member of the Management Board / COO, Instone Real Estate Group SE
Dr. Jan-Marco Luczak, Member of the German Bundestag (CDU), German Bundestag

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

ESG: certificates, scoring models, benchmarking

How can sustainability be measured?

Discussion leader:

Ivonne Mundil, Head of Sustainability & ESG, Trei Real Estate GmbH

Participants:

Benedikt Scholler, Head of Consulting, LIST Eco GmbH & Co. KG
Alexander Roth, ESG Director, Savills Investment Management (Germany) GmbH
Anastasija Radke, Managing Partner, KVL Bauconsult GmbH
Dr. Christina Mauer, Founder & CEO, einwert GmbH

Cinema 3 - INTREAL Forum

Category: Financing

**Quo vadis real estate financing:
Between inflation and exploding costs**

Which financing solutions are currently in focus? When will the financing market regain momentum and what challenges need to be overcome?

Discussion leader:

Daniel Sohler, Management Director, RUECKERCONSULT GmbH

Participants:

Stefan Koser, Lawyer / Partner, GSK STOCKMANN Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB
Jens Tolckmitt, Managing Director, Association of German Pfandbrief Banks (vdp) e. V.
Michael Brumbauer, Head of Real Estate Berlin, Bayerische Landesbank

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

Retail: Expansion managers of retail chains in discussion

Delivery routes, locations, energy concepts, ESG and real estate

Discussion leader:

Susanne Klaußner MRICS, Managing Partner, DIR Deutsche Investment Retail GmbH

Participants:

Christian Schneider, Head of Expansion REWE, REWE Group
Matthias Sontheimer, Head of Expansion Germany, Netherlands, Austria, KIK Textilien und Non-Food GmbH
Susanne Gehle, Managing Director Real Estate, Kaufland Dienstleistung GmbH & Co. KG
Claus Hummel, Vice President Expansion, L'Osteria SE

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

Housing: Is affordable housing still possible in metropolitan regions?; (Translation)

(Translation: German into English)

How big will the housing crisis become in the coming years? Is suburbanization the solution to the housing shortage?

Discussion leader:

Thomas Meyer, Management Board, WERTGRUND Immobilien AG

Participants:

Marc Pamin, Member of the Management Board, abrdn Investments Deutschland AG

Dr. Helmut Matthey, lawyer and advisor to institutional investors

Thomas Wirtz, Managing Director, INDUSTRIA Immobilien GmbH

Gabriel Khodzitski, CEO, PREA Group GmbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Building & Planning

Lecture: Industrial modular construction: a way out of the housing crisis?

How much cheaper and faster is modular construction really? How much cheaper, more sustainable and faster is modular construction really? What can Germany learn from other countries?

Participants:

Andreas Göbel, Senior Project Developer / Sales Germany, Daiwa House Modular Europe GmbH

Cinema 3 - INTREAL Forum

Category: Financing

Bank financing versus whole loan financing

What are the differences in structuring, maturities and margins? Are whole loans and credit funds the better alternatives for project developers and existing investors, especially in uncertain markets?

Discussion leader:

Dr. Ruprecht Hellauer, Managing Director, Albulus CREDIT GmbH

Participants:

Dr. Jan Peter Annecke, Global Head Real Estate Finance, Landesbank Hessen-Thüringen

Andreas Schäfer, Director, Real Estate Finance, M&G Real Estate Ltd

Katrin Zakrzewski, Head of Real Estate Finance Germany, Deutsche Bank AG

Summary

2:55 PM - 3:30 PM | Cinema 1 - HIH Invest Forum

The Advisory Board reflects on INVESTMENTExpo; (Translation)

(Translation: German into English)

Discussion leader:

Prof. Dr. Steffen Sebastian, holder of the Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

Participants:

Dr. Helmut Matthey, lawyer and advisor to institutional investors

Ingo Bofinger, Member of the Executive Board, AVADIS Vorsorge AG

Christian Paulsen, Manager Indirect Investments, Generali Real Estate S.p.A

Aygül Özkan, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.

Summary

3:35 PM - 3:45 PM | Cinema 1 - HIH Invest Forum

Closing Remarks and Announcement INVESTMENTExpo 2025; (Translation)

(Translation: German into English)

Participants:

Susanne Edelmann, Managing Director, RUECKERCONSULT GmbH

Prof. Dr. Steffen Sebastian, Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

Birgitte Adam, Managing Partner, ENA EXPERTS GmbH & Co. KG

Dr. Kathrin Dräger, Senior Communications Consultant, RUECKERCONSULT GmbH

Christof Hardebusch, Managing Director, RUECKERCONSULT GmbH