



INVESTMENTexpo is a congress for decision-makers who discuss the opportunities and risks of equity- and debt-financed real asset investments and their management on global markets.

You can look forward to:

- Presentations, discussions and case studies on the future development of real estate and infrastructure markets, investment products and types of use
- Information on current political, tax and regulatory issues
- Exhibitors presenting innovative solutions for the management of real estate and funds
- Areas for spontaneous exchange and networking

INVESTMENTexpo 2024 offers two attractions as conference venues that are directly opposite each other: the Zoo Palast in Berlin is the event location. In addition, the Waldorf Astoria will be used as a conference hotel (directly opposite the Zoo Palast).

**Address:**

Zoo Palast Berlin, Hardenbergstraße 29A, 10623 Berlin. [www.zoopalast.premiumkino.de](http://www.zoopalast.premiumkino.de)

**Our restaurants at INVESTMENTexpo 2024:** (table reservations not possible)

- PHO Noodlebar (11.00 - 22.00)
- ZooBa (11.00 - 22.00)
- Jim Block (11.00 - 22.00)
- ROCA (11:00 - 15:00)
- Catering from Waldorf Astoria; in and in front of the Zoo Palast (the whole day)

## CONTACT

RUECKERCONSULT GmbH  
Wallstraße 16, 10179 Berlin  
und Hohenzollernring 58, 50672 Köln

## SPEAKERS



**Prof. Dr. Dr. h.c. Clemens Fuest**  
Präsident, ifo Institut für Wirtschaftsforschung e.V.



**Heiko Maas**  
Rechtsanwalt / Partner, GSK STOCKMANN Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

## MODERATORS



**Brigitte Adam**  
Geschäftsführende Gesellschafterin, ENA EXPERTS GmbH & Co. KG Real Estate Valuation



**Dr. Kathrin Dräger**  
Kommunikationsberaterin, RUECKERCONSULT GmbH



**Prof. Dr. Steffen Sebastian**  
Lehrstuhl für Immobilienfinanzierung, IREBS Institut für Immobilienwirtschaft Universität Regensburg



**Christof Hardebusch**  
Geschäftsführer, RUECKERCONSULT GmbH

## 12. JUNE 2024

### Registration

8:00 AM - 6:00 PM | Foyer Waldorf Astoria

### Registration

Registration is also possible the day before (June 11, 2024): From 4:00 - 7:00 p.m. in the foyer of the Waldorf Astoria Hotel

### Welcome note

9:15 AM - 9:35 AM | Cinema 1 - HIH Invest Forum

### Welcome notes and introduction to the conference app; (Translation)

*(Translation: German into English)*

### Participants:

**Thomas Rücker**, Managing Director, RUECKERCONSULT GmbH

**Susanne Edelmann**, Managing Director, RUECKERCONSULT GmbH

**Prof. Dr. Steffen Sebastian**, Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

### Economics & geopolitics

9:40 AM - 10:45 AM | Cinema 1 - HIH Invest Forum

### Lecture: A look at macroeconomic and geopolitical developments; (Translation)

*(Translation: German into English)*

Where will we be in mid-2024? What does the current interest rate and inflation environment look like and what are the economists' forecasts?

### Participants:

**Prof. Dr. Dr. h.c. Clemens Fuest**, President, ifo Institute - Leibniz Institute for Economic Research at the University of Munich e.V.

Cinema 1 - HIH Invest Forum

Category: Investment strategies

**Calm on the interest rate front?;  
(Translation)**

*(Translation: German into English)*

Are real asset investments becoming more attractive again, and if so, in which types of use and regions?

**Discussion leader:**

**Alexander Eggert**, Managing Director, HIH Invest Real Estate GmbH

**Participants:**

**David Hedalen**, Head of Real Assets Research, Aviva Investors Global Services Limited

**Christoph Schulte**, Team Leader Treasury, Pax-Bank eG

**Dr. Anton Buchhart**, Head of Investment Department, Barmenia Insurance Group

**Andreas Trumpp**, Head of Market Intelligence & Foresight, Colliers International Deutschland GmbH

Cinema 2 - HANSAINVEST  
Infrastructure Forum

Category: Infrastructure

**Practical report: Where are the  
interfaces and differences  
between real estate and  
infrastructure?**

**Discussion leader:**

**Robert Guzialowski**, Head of Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

**Participants:**

**Anna-Lena Budde**, Deputy Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

**Markus Schmidt**, Head of Infrastructure Business Development, IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH

**Marc Drießen**, CEO / Co-Founder, Evolv Asset Management AG

**Giselher Kühne**, Managing Director, Advace Group GmbH

**Lena Hosbach**, Investment Manager, Schroder Investment Management Limited

Cinema 3 - INTREAL Forum

Category: Investment strategies

**Manage-to-Green & Sustainable  
Investments**

What development strategies are asset managers and investors pursuing and what requirements are being placed on new direct investments?

**Discussion leader:**

**Michael Denk**, Managing Director, Quadoro Investment GmbH

**Keynote:**

**Nils Heetmeyer**, Managing Director, Schroder Real Estate Kapitalverwaltungsgesellschaft mbH

**Participants:**

**Immo von Homeyer**, Head of Business Development, Art-Invest Real Estate Funds GmbH

**Benjamin Günther**, Co-Founder & CEO, Alasco GmbH

**Dr. Maximilian Brauers**, Member of the Management Board, Union Investment Institutional Property GmbH

**Nils Heetmeyer**, Managing Director, Schroder Real Estate Kapitalverwaltungsgesellschaft mbH

**Ivo Grünhagen**, Managing Director, BRAWO GE Management GmbH

Cinema 4 - CT Real Estate Partners  
Forum

Category: Markets & Types of Use

**New Work, Flex Offices, Co-  
Working - Which offices are fit  
for the future?**

Will we still need offices in the future? What does this mean for the investment strategy?

**Discussion leader:**

**Prof. Dr. Bernd Wieberneit**, Chair of Investment and Asset Management of Real Estate, RheinMain University of Applied Sciences

**Participants:**

**Jan Schlüter**, Managing Director, Provinzial Asset Management GmbH  
**Ingo Bofinger**, Member of the Executive Board, AVADIS Vorsorge AG

**Dr. Nicole Arnold**, Member of the Management Board, Commerz Real AG

**Alexander Lackner**, CEO, newworld  
**Reinhold Knodel**, Chairman of the Management Board and owner, PANDION AG

## Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

### Global portfolio diversification; (English)

(Language: English)

What strategies are managers & investors pursuing in the Asia-Pacific region? Which markets are in focus?

#### Discussion leader:

**Prof. Dr. Thomas Beyerle**, Head of Strategy & Communication, Catella Real Estate AG

#### Participants:

**Rainer Komenda**, Head of Real Estate Investment Management, Bayerische Versorgungskammer

**Richard van den Berg**, Fund Manager Asia Property, M&G Real Estate Asia Pte Ltd

**Sascha Pinger**, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

**Will Johnson**, Investment Director & Portfolio Manager, Savills Investment Management Asia Ltd.

#### Sponsors



Savills Investment Management KVG GmbH

## Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

### Energy transition picks up speed: Wind, solar, LNG and storage; (Translation)

(Translation: German into English)

What is interesting for investors? Which primary energy class have you already invested in? What are your future plans? What infrastructure ratio are you aiming for? And what are the expected returns?

#### Discussion leader:

**Christian Moersch**, Member of the Management Board, HANSAINVEST LUX S.A.

#### Participants:

**Wolfram Axthelm**, Managing Director, Bundesverband Erneuerbare Energie e.V.

**Boris Korejtko**, Director, Copenhagen Infrastructure Partners P/S

**Alexander Stütz**, Member of the Management Board, Encavis Asset Management AG

**Heiko Szczodrowski**, Chief Executive Officer, HEP Kapitalverwaltung AG

**Christoph Lüken**, Managing Director, HANSAINVEST Real Assets GmbH

## Cinema 3 - INTREAL Forum

Category: Investment strategies

### Secondary market for open-ended special AIFs: A market on the upswing?

#### Discussion leader:

**Peter Dietze-Felberg**, Senior Communications Consultant, RUECKERCONSULT GmbH

#### Keynote:

**Alex Gadeberg**, Member of the Management Board, Fondsbörse Deutschland Beteiligungsmakler AG

#### Participants:

**Dr. Kaja Bader**, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH

**Hermann Aukamp**, Management Consultant for Institutional Investment Strategies

**Alex Gadeberg**, Member of the Management Board, Fondsbörse Deutschland Beteiligungsmakler AG

**Dr. Thomas Kallenbrunnen**, Managing Director, GARBE Institutional Capital Deutschland GmbH

## Cinema 4 - CT Real Estate Partners Forum

Category: Investment Strategies

### Insights: Institutional Investments in Europe and Germany (Language: English)

What investment strategies are international investors pursuing? Which countries and sectors are in focus? How attractive is Germany?

#### Participants:

**Iryna Pylypchuk**, Director of Research and Market Information, INREV - European Association for Investors in Non-Listed Real Estate Vehicles

#### Sponsors



INREV European Association for Investors in Non-Listed Real Estate Vehicles



Art-Invest Real Estate

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

**Investing in the APAC region: Potential beyond Europe and the USA; (English)**

(Language: English)

Which countries and asset classes should be part of a diversified APAC portfolio for German investors?

**Participants:**

**Simon Treacy**, CEO Private Equity Real Estate, CapitaLand Investment Limited

**Sponsors**



CapitaLand Investment Limited

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

**Lecture: What investment vehicles are there in the infrastructure sector and what are their special features?**

**Participants:**

**Frank Müller**, Rechtsanwalt, Partner, McDermott Will & Emery, Rechtsanwälte Steuerberater LLP

**Sponsors**



McDermott Will & Emery Rechtsanwälte Steuerberater LLP

Cinema 3 - INTREAL Forum

Category: Investment strategies

**Presentation: The current fund barometer**

What are the current investor strategies?

**Participants:**

**Dr. Sven Helmer**, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH (data from Xaidung ok)

**Sponsors**



Lagrange Financial Advisory GmbH

Cinema 4 - CT Real Estate Partners Forum

Category: Investment strategies

**Lecture: Value Add becomes Core!; (Translation)**

*(Translation: German into English)*

Strategies for real estate with a future, with practical examples from office and logistics.

**Participants:**

**Bernd Wegener FRICS**, Group Institutional Officer, Deutsche Finance Group

**Sponsors**



Deutsche Finance Group

## Lunch & Networking

1:15 PM - 2:15 PM | Four restaurants to choose from

### **Time for exchange and conversation**

#### **You can choose from the following restaurants:**

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  - Jim Block (11:00 - 22:00)
  - ROCA (11:00 - 15:00)
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Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

**North America: Residential boom, logistics hype and office slump?; (Translation)**

*(Translation: German into English)*

Which investments are the focus of institutional investors?

**Discussion leader:**

**Michael Klauke-Werner**, Chairman of the Management Board, Bund Institutioneller Investoren e. V.

**Participants:**

**Jan Schlüter**, Managing Director, Provinzial Asset Management GmbH

**Dr Gisbert Beckers**, Founding Partner, GAR German American Realty GmbH

**Prof. Dr. Gerd Merke**, Member of the Board, Supplementary Pension Fund of the Stonemasonry and Stone Carving Trades VVaG

**Alexander Breddermann**, Senior Vice President, Northam Realty Advisors Limited

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Markets & Types of Use

**Life Science, Health Care, Educational real estate: Everybody's Darling as an Investment in the Future?**

**Discussion leader:**

**Janine Jaensch**, Owner, Janine Jaensch Consulting & Real Estate

**Participants:**

**Sebastian Schlansky**, Managing Director Healthcare Real Estate, HAMBURG TEAM Investment Management GmbH

**Dr. Stephan Engels**, Managing Director, IGP med GmbH

**Philip Behn**, Senior Manager Business Development, DIEAG Investmentmanagement GmbH

**Martin Eberhardt**, Managing Director, AperDurus Real Estate & Management Advisory

Cinema 3 - INTREAL Forum

Category: Depot A

**Depot A: What chance does real estate still have in the investment strategy of banks?**

What role do infrastructure investments play? Will fixed income still come first in the second half of 2024?

**Discussion leader:**

**Mike Elsner**, Director Capital Management, HIH Invest Real Estate GmbH

**Participants:**

**Joachim Kumme**, Director of the Own Investments Department, Kreissparkasse Ludwigsburg

**Christoph Schulte**, Team Leader Treasury, Pax-Bank eG

**Dr. Anja Hubig**, Director Treasury, Ostsächsische Sparkasse Dresden

**Christian Röling**, Head of BRAWO Invest, Volksbank BRAWO eG

Cinema 4 - CT Real Estate Partners Forum

Category: Real estate management & digitization

**How is artificial intelligence changing the real estate industry?**

**Discussion leader:**

**Prof. Dr. Björn-Matrin Kurzrock**, Professor of Real Estate Economics, Rheinland-Pfälzische Technische Universität Kaiserslautern-Landau

**Participants:**

**Sarah Kocabiyik**, COO, Metabuild GmbH

**Christian Paulsen**, Manager Indirect Investments, Generali Real Estate S.p.A

**Dr. Nino Paulus**, CPO & Founder, PPB Company GmbH

**Nadja Hofmann**, Management Board, German Platform for Technology and Innovation e.V.



Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

**Focus on Europe: Where and in what are investments being made today?**

Which markets have reacted most dynamically to inflation and interest rates and offer opportunities for counter-cyclical new investments today?

**Discussion leader:**

**Felix Meyen**, Managing Director, HIH Invest Real Estate GmbH

**Participants:**

**Christina Ofschonka**, Head of Germany / Head of Fund Management, AEW Invest GmbH

**Gerhard Lehner**, Head of Germany und Head of Fund Management Germany, Savills Investment Management (Germany) GmbH

**Martin Lemke**, Chairman, INREV - European Association for Investors in Non-Listed Real Estate Vehicles

**Martin Eilbacher**, Investment Manager Immobilien, SV SparkassenVersicherung Holding AG

**Patrik Tiede**, Real Estate Fund Management, MEAG MUNICH ERGO Kapitalanlagegesellschaft mbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Infrastructure

**Digitalization megatrend: Are investments in data centers on the rise?; (Translation)**

*(Translation: German into English)*

**Discussion leader:**

**Anna Klaft**, Chairwoman, GERMAN DATACENTER ASSOCIATION e.V.

**Keynote:**

**Patrick Brinker**, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

**Participants:**

**Patrick Brinker**, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

**Lars Mostert**, Managing Partner, TTSP HWP Planungsgesellschaft mbH

**Christoph Horbach**, CEO Managing Partner, HT Group GmbH

**Casey Miller**, Managing Director Portfolio Management, Principal Real Estate Investors, LLC

Cinema 3 - INTREAL Forum

Category: Investment strategies

**Real asset investment strategies of institutional investors: Cyclical vs. anti-cyclical investment strategies**

Core, Opportunistic, Niche: Investors discuss challenges and opportunities of the different strategies and their plans. Is there a general cultural difference between Anglo-Saxon and German investors? (Investor-only panel)

**Discussion leader:**

**Sandy Bierwirth-Zeussel**, Member of the RICS Germany Board, RICS Germany Limited

**Participants:**

**Dirk Bratschke**, Head of Real Estate, Vibro Group  
**Christiane Eckert**, Leiterin der Abteilung Immobilien, PBU Pädagogernes Pension

**Dr. Marian Berneburg**, Head of Alternative Assets, Evangelische Zusatzversorgungskasse

**Christoph Korte**, Managing Director Insurance Operations and Real Estate, Versorgungswerk der Apothekerkammer Westfalen-Lippe

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

**Logistics: Investments in Europe; (Translation)**

*(Translation: German into English)*

Where are the hotspots?

**Discussion leader:**

**Christof Hardebusch**, Geschäftsführer, RUECKERCONSULT GmbH

**Participants:**

**Andreas Wesner**, Spokesman of the Management Board, Catella Real Estate AG

**Christopher Garbe**, Managing Partner, GARBE Industrial Real Estate GmbH

**Theo Soeters**, Managing Director, Head of Fund Management, EDMOND DE ROTHSCHILD REIM (Benelux) B.V.

**Anna-Lena Budde**, Deputy, Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

## Networking

3:50 PM - 4:30 PM | Four restaurants to choose from

### **Time for exchange and conversation**

#### **You can choose from the following restaurants:**

- PHO Noodlebar (11.00 - 22.00)
  - ZooBa (11.00 - 22.00)
  - Jim Block (11:00 - 22:00)
  - ROCA (11:00 - 15:00)
  - Catering by Waldorf Astoria; in and in front of the Zoo Palast (the whole day)
- Please note:** Table reservations are not possible for the above-mentioned periods.

Cinema 1 - HIH Invest Forum

Category: Investment strategies

**Challenges in the valuation of real estate and infrastructure**

ESG, market corrections, climate risks: What does an adequate valuation of real estate and infrastructure currently look like?

**Discussion leader:**

**Christian Moersch**, Member of the Board, HANSAINVEST LUX S.A.

**Participants:**

**Jens-Peter Jäger**, Director und Chief Analyst, Value&Risk Valuation Services GmbH

**Rüdiger Hornung**, Director, Wüest Partner Gruppe

**Roman Heidrich MRICS**, Head of RICS Professional Group Residential Valuation, RICS Germany Limited

**Andreas Gründemann**, Head of Asset Management, Planning and Controlling, SIGNAL IDUNA Gruppe

**Björn Ebert**, Financial Services Leader, Partner, PricewaterhouseCoopers Luxembourg, Société coopérative

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Building & Planning

**Conversion, refurbishment, refurbishments - How can real estate portfolios be developed?; (Translation)**

*(Translation: German into English)*

Which options and strategies are effective?

**Discussion leader:**

**Dr. Jessica Hanke**, Partner, Friedrich Graf von Westphalen & Partner mbB

**Keynote:**

**Bruno Farber**, President and Founding Partner, Ginkgo Advisor sàrl

**Participants:**

**Bruno Farber**, President and Founding Partner, Ginkgo Advisor sàrl

**Henrike Waldburg**, Member of the Management Board, Union Investment Real Estate GmbH

**Joachim Schmidt-Mertens**, Managing Director, Becken Development GmbH

Cinema 3 - INTREAL Forum

Category: Investment strategies

**Has the time come for the next private equity/real estate wave in Germany?**

Economic downturn, real estate prices in the basement, political uncertainty in Germany: is the constellation right for anti-cyclical private equity investors?

**Discussion leader:**

**Alexander Lehnen**, Partner, HEUSSEN Rechtsanwaltsgesellschaft mbH

**Participants:**

**Christoph Wittkop**, Managing Partner / CEO, Sonar Real Estate GmbH

**Michael Sacher**, Managing Partner, KINGSTONE Real Estate Opportunity LLP

**Torsten Hollstein**, Managing Director, CR Investment Management GmbH

**Björn Rasche**, Director, BlackRock (Netherlands) B.V.

Cinema 4 - CT Real Estate Partners Forum

Category: Financing

**Lecture: Real estate debt as an anti-cyclical investment opportunity**

What role does ESG play? What do investors expect? - Opportunities and risks

**Participants:**

**Pascal Scheeff**, Managing Director Institutional Sales, BF.capital GmbH

**Sponsors**



BF.capital GmbH

Abendprogramm & Networking  
6:00 PM - 10:00 PM | Zoo Palast

### **Abendveranstaltung**

Round off the first day of INVESTMENTexpo with fresh drinks and delicious food in front of the Zoo Palast.

Enjoy an evening in a relaxed atmosphere and with good conversation.

Evening program & networking  
6:30 PM - 8:30 PM | Foyer Zoo Palast

### **Quadoro is looking for the European real estate table football champion**

European real estate table soccer championship with table soccer world champion **Chris Marks**.

**Please note:** Team-Registration in advance is necessary. Please get in touch with Andrea Schwamborn, [Andrea.Schwamborn@doric.com](mailto:Andrea.Schwamborn@doric.com)

### **Presented by**



Quadoro Investment GmbH  
<https://www.quadoro.com/>

**13. JUNE 2024**

## Registration

8:00 AM - 11:00 AM | Foyer Waldorf Astoria

## Registration

## Society

9:15 AM - 10:00 AM | Cinema 1 - HHH Invest Forum

### **Lecture: Climate disasters worldwide: what should we expect in the future?; (Translation)**

*(Translation: German into English)*

How will the climate change in Germany? Report by a climate expert

#### **Discussion leader:**

**Michael Denk**, Geschäftsführer, Quadoro Investment GmbH

#### **Participants:**

**Dr. Frank Kreienkamp**, Head of the Regional Climate Office Potsdam, German Weather Service

## Society

10:05 AM - 10:50 AM | Cinema 1 - HHH Invest Forum

### **Lecture: Security policy worldwide; (Translation)**

*(Translation: German into English)*

#### **Participants:**

**Heiko Maas**, former Federal Minister of Foreign Affairs / Lawyer / Partner, GSK Stockmann Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

Cinema 1 - HIH Invest Forum

Category: Markets & Types of Use

**Retail: Is local supply still a core investment product?**

**Discussion leader:**

**Sarah Hoffmann**, Head of Retail Investment Germany, Jones Lang LaSalle SE

**Participants:**

**Jörn Burghardt**, Managing Director, GPEP GmbH

**Joachim Kumme**, Director of the Own Investments Department, Kreissparkasse Ludwigsburg

**Manuel Jahn**, Managing Director, Habona Invest Consulting GmbH

**Thomas Kuhlmann**, Chairman of the Management Board, Hahn Group

**Thomas Thein**, Managing Director, GRR Funds GmbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

**Status quo ESG**

What is the current status of implementation in real estate asset management?

**Discussion leader:**

**Sandy Bierwirth-Zeussel**, Member of the RICS Germany Board, RICS Germany Limited

**Participants:**

**Robert Gauggel**, Director Institutional Clients, CT Real Estate Partners GmbH & Co. KG

**Anna-Lena Budde**, Deputy Managing Director / Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK)

**Iris Hagdorn**, Head of Sustainability, HIH Invest Real Estate GmbH

**Marc Mockwitz**, Managing Partner, Cloudbrixx GmbH

**Fabian Memmert**, Head of Business Development, Predium Technology GmbH

Cinema 3 - INTREAL Forum

Category: Financing

**Investing in real estate debt; (Translation)**

*(Translation: German into English)*

How attractive is this asset class for investors?

**Discussion leader:**

**Dr. Kathrin Dräger**, Senior Communications Consultant, RUECKERCONSULT GmbH

**Participants:**

**David White**, Head of Real Estate Debt Strategies Europe, LaSalle Investment Management Ltd.

**Sascha Pinger**, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

**Michael Morgenroth**, CEO, CAERUS Debt Investments AG

**Dr. Pamela Hoerr**, Management Board, Deutsche Pfandbriefbank AG

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

**Business hotels, vacation hotels, new concepts**

How is the hotel market developing?

**Discussion leader:**

**Karsten Müller-Uthoff**, consultant, advisory and supervisory board member at various asset management companies

**Participants:**

**Maximilian Ludwig**, Senior Director, Head of Asset Management Living, Retail & Logistics, Real I.S. AG

**Frank Marrenbach**, CEO & Managing Partner, Althoff Beratungs- und Betreuungsgesellschaft mbH

**Dirk Bratschke**, Head of Real Estate, Vibro Gruppe

**Michael Benner**, Head of Acquisition Central & Northern Europe, B&B Hotels Germany GmbH

**Martin Schaffer**, Partner, MRP Consult GmbH

Cinema 1 - HIH Invest Forum

Category: ESG

**EU taxonomy: How will the new requirements be implemented?; (Translation)**

*(Translation: German into English)*

Where does the real estate industry still need to make improvements to E, S and G? What is the situation regarding energy-efficient refurbishment of existing buildings?

**Discussion leader:**

**Christiane Conrads, LL.M.,**  
Partner | Global Real Estate  
Sustainability Leader,  
PricewaterhouseCoopers GmbH

**Participants:**

**Jochen Schenk**, Vice President, ZIA  
Zentraler Immobilien Ausschuss e.V.

**Prof. Dr. Ulrich Nack**, Chair of  
Real Estate Management, EBZ  
Business School GmbH

**Ulrich Creydt**, Director, Ypsilon  
GmbH

**Prof. Dr. Robert Göötz**, Managing  
Director, Real Blue  
Kapitalverwaltungs-GmbH

Cinema 2 - HANSAINVEST  
Infrastructure Forum

Category: Investment strategies

**Lecture: Distressed Real Estate -  
Strategies and Options for  
Action of the Individual  
Stakeholders**

**Participants:**

**Fabian Mühlen**, Partner Real  
Estate, DLA Piper UK LLP  
**Dr. Marie-Theres Rämer**, Partner  
Tax, DLA Piper UK LLP  
**Florian Bruder**, Partner Finance  
Project & Restructuring, DLA Piper  
UK LLP

**Sponsors**



DLA Piper UK LLP

Cinema 3 - INTREAL Forum

Category: Financing

**Lecture: Cooperative financing  
models between banks and  
credit funds**

What opportunities and challenges  
arise in practice?

**Participants:**

**Hanno Kowalski**, Managing  
Partner, FAP Invest GmbH

**Sponsors**



FAP Invest GmbH

Cinema 4 - CT Real Estate Partners  
Forum

Category: Infrastructure

**Lecture: Renewable energies:  
The opportunities of the current  
regulation on security of supply**

Core Investments in the light of the  
current interest rate landscape,  
long-term returns, ESG Article 9 and  
Solvency II. An industrial view from  
30 years of experience and a very  
large portfolio in our own portfolio.

**Participants:**

**Georg Obert**, Geschäftsführer /  
Managing Director, wpd invest  
GmbH

**Sponsors**



wpd invest GmbH

#### Lunch & Networking

12:35 PM - 1:15 PM | Four restaurants to choose from

#### **Time for exchange and conversation**

#### **You can choose from the following restaurants:**

- PHO Noodlebar (11.00 - 15.00)
  - ZooBa (11.00 - 15.00)
  - Jim Block (11.00 - 15.00)
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- Please note:** Table reservations are not possible for the above-mentioned periods.



Cinema 1 - HIH Invest Forum

Category: Politics & regulation

**Housing summit September 2023:  
What has happened since then?;  
(Translation)**

*(Translation: German into English)*

Which building blocks have been implemented? Have the measures to boost residential construction activity taken effect, what has been missed so far?

**Discussion leader:**

**Prof. Dr. Steffen Sebastian**, holder of the Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

**Participants:**

**Aygül Özkan**, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.  
**Frank Müller-Rosentritt**, Member of the German Bundestag (FDP), German Bundestag  
**Dr. Volker Wiegand**, Vorstand / COO, LEG Immobilien SE  
**Andreas Gräf**, Member of the Management Board / COO, Instone Real Estate Group SE  
**Dr. Jan-Marco Luczak**, Member of the German Bundestag (CDU), German Bundestag

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: ESG

**ESG: certificates, scoring models, benchmarking**

How can sustainability be measured?

**Discussion leader:**

**Ivonne Mundil**, Head of Sustainability & ESG, Trei Real Estate GmbH

**Participants:**

**Benedikt Scholler**, Head of Consulting, LIST Eco GmbH & Co. KG  
**Alexander Roth**, ESG Director, Savills Investment Management (Germany) GmbH  
**Anastasija Radke**, Managing Partner, KVL Bauconsult GmbH  
**Dr. Christina Mauer**, Founder & CEO, einwert GmbH

Cinema 3 - INTREAL Forum

Category: Financing

**Quo vadis real estate financing:  
Between inflation and exploding costs**

Which financing solutions are currently in focus? When will the financing market regain momentum and what challenges need to be overcome?

**Discussion leader:**

**Daniel Sohler**, Management Director, RUECKERCONSULT GmbH

**Participants:**

**Stefan Koser**, Lawyer / Partner, GSK STOCKMANN Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB  
**Jens Tolckmitt**, Managing Director, Association of German Pfandbrief Banks (vdp) e. V.  
**Michael Brumbauer**, Head of Real Estate Berlin, Bayerische Landesbank

Cinema 4 - CT Real Estate Partners Forum

Category: Markets & Types of Use

**Retail: Expansion managers of retail chains in discussion**

Delivery routes, locations, energy concepts, ESG and real estate

**Discussion leader:**

**Susanne Klaußner MRICS**, Managing Partner, DIR Deutsche Investment Retail GmbH

**Participants:**

**Christian Schneider**, Head of Expansion REWE, REWE Group  
**Matthias Sontheimer**, Head of Expansion Germany, Netherlands, Austria, KIK Textilien und Non-Food GmbH  
**Susanne Gehle**, Managing Director Real Estate, Kaufland Dienstleistung GmbH & Co. KG  
**Claus Hummel**, Vice President Expansion, L'Osteria SE

Cinema 1 - HHH Invest Forum

Category: Markets & Types of Use

**Housing: Is affordable housing still possible in metropolitan regions?; (Translation)**

*(Translation: German into English)*

How big will the housing crisis become in the coming years? Is suburbanization the solution to the housing shortage?

**Discussion leader:**

**Thomas Meyer**, Management Board, WERTGRUND Immobilien AG

**Participants:**

**Marc Pamin**, Member of the Management Board, abrdn Investments Deutschland AG

**Dr. Helmut Matthey**, lawyer and advisor to institutional investors

**Thomas Wirtz**, Managing Director, INDUSTRIA Immobilien GmbH

**Gabriel Khodzitski**, CEO, PREA Group GmbH

Cinema 2 - HANSAINVEST Infrastructure Forum

Category: Building & Planning

**Lecture: Industrial modular construction: a way out of the housing crisis?**

How much cheaper and faster is modular construction really? How much cheaper, more sustainable and faster is modular construction really? What can Germany learn from other countries?

**Participants:**

**Andreas Göbel**, Senior Project Developer / Sales Germany, Daiwa House Modular Europe GmbH

Cinema 3 - INTREAL Forum

Category: Financing

**Bank financing versus whole loan financing**

What are the differences in structuring, maturities and margins? Are whole loans and credit funds the better alternatives for project developers and existing investors, especially in uncertain markets?

**Discussion leader:**

**Dr. Ruprecht Hellauer**, Managing Director, Albulus CREDIT GmbH

**Participants:**

**Dr. Jan Peter Annecke**, Global Head Real Estate Finance, Landesbank Hessen-Thüringen

**Andreas Schäfer**, Director, Real Estate Finance, M&G Real Estate Ltd

**Katrin Zakrzewski**, Head of Real Estate Finance Germany, Deutsche Bank AG

## Summary

2:55 PM - 3:30 PM | Cinema 1 - HIH Invest Forum

### **The Advisory Board reflects on INVESTMENTExpo; (Translation)**

*(Translation: German into English)*

#### **Discussion leader:**

**Prof. Dr. Steffen Sebastian**, holder of the Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

#### **Participants:**

**Dr. Helmut Matthey**, lawyer and advisor to institutional investors

**Ingo Bofinger**, Member of the Executive Board, AVADIS Vorsorge AG

**Christian Paulsen**, Manager Indirect Investments, Generali Real Estate S.p.A

**Aygül Özkan**, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.

## Summary

3:35 PM - 3:45 PM | Cinema 1 - HIH Invest Forum

### **Closing Remarks and Announcement INVESTMENTExpo 2025; (Translation)**

*(Translation: German into English)*

#### **Participants:**

**Susanne Edelmann**, Managing Director, RUECKERCONSULT GmbH

**Prof. Dr. Steffen Sebastian**, Chair of Real Estate Finance, IREBS Institute for Real Estate Management, University of Regensburg

**Birgitte Adam**, Managing Partner, ENA EXPERTS GmbH & Co. KG

**Dr. Kathrin Dräger**, Senior Communications Consultant, RUECKERCONSULT GmbH

**Christof Hardebusch**, Managing Director, RUECKERCONSULT GmbH